



# The orchestration layer for the Agentic economy

DAI Update Webinar | February 13, 2026

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**This presentation has been authorised for release by the Board of DAI.  
Decidr AI Industries Limited ACN 614 347 269 - 347 Kent St, Sydney, NSW 2000, Australia.**

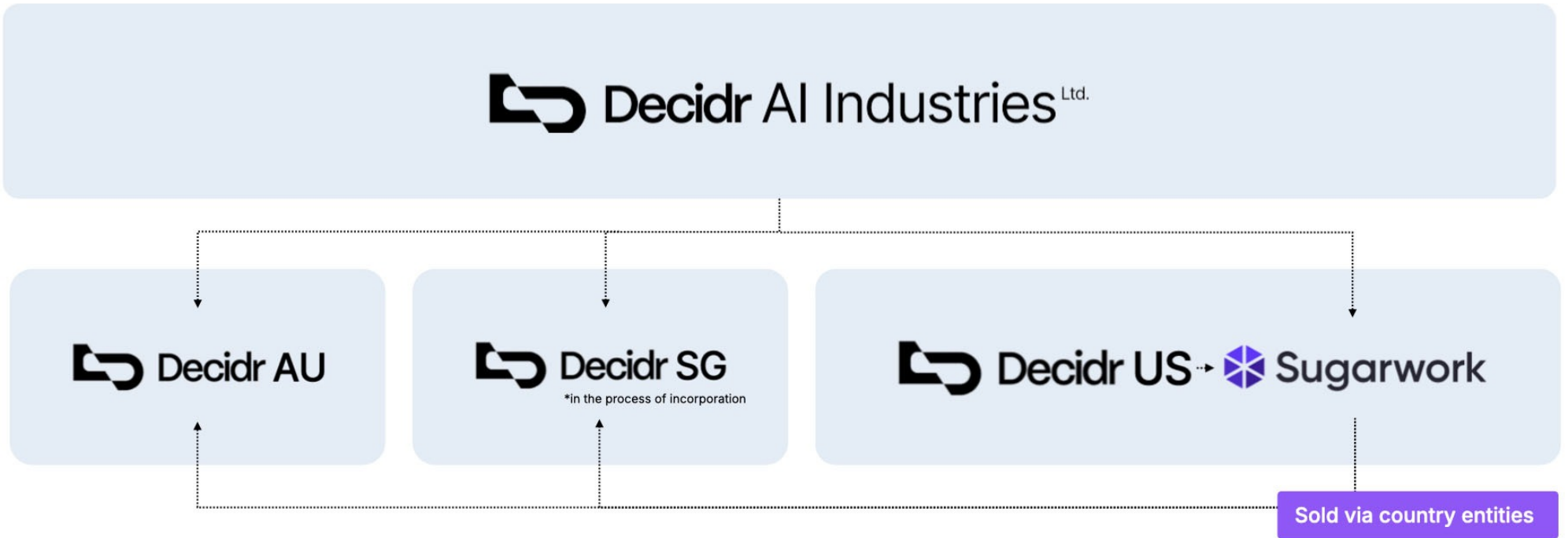
# **Decidr builds the orchestration layer for the agentic economy**

AI investment has concentrated on infrastructure and intelligence, but value will accrue to the orchestration layer that governs decisions, compliance, and economic coordination.

Decidr is building that layer for enterprises and sovereign economies.

# Group Structure

Decidr AI Industries



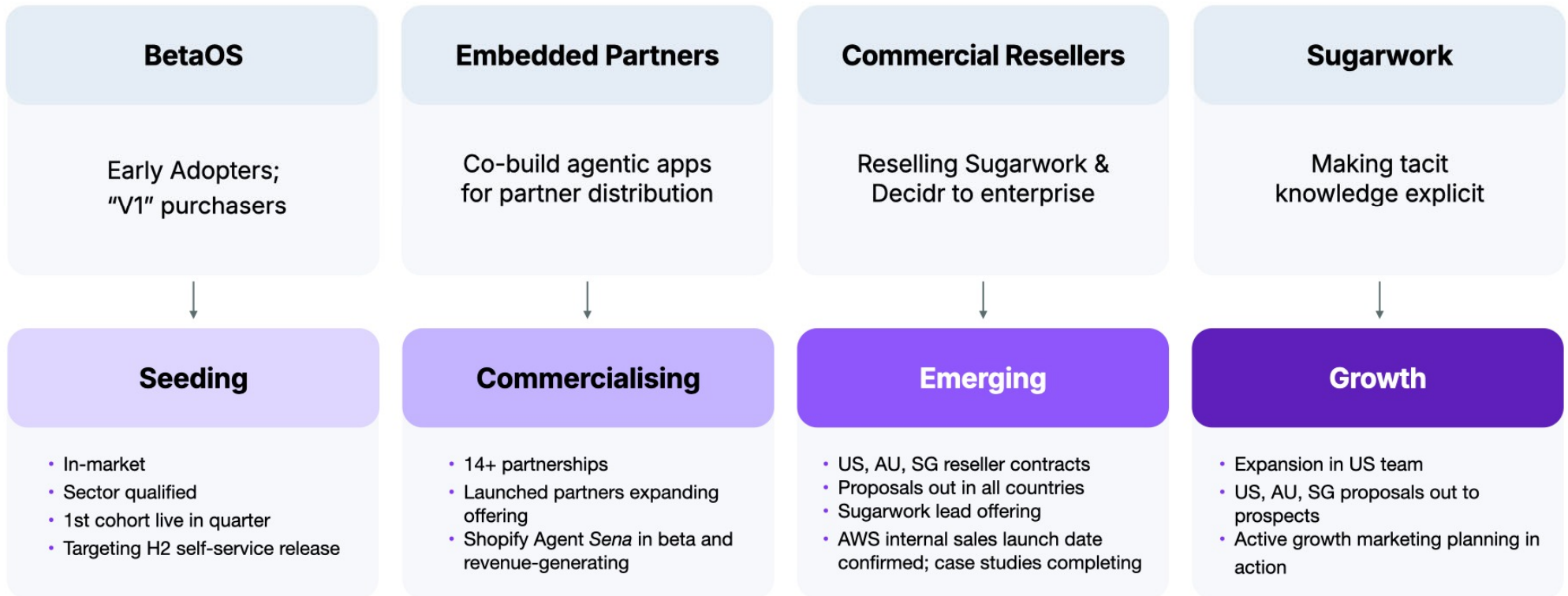


# AU Traction

Top 5% of SaaS trajectories

(\$AUD Millions)	FY Q2'25	FY Q3'25	FY Q4'25	FY Q1'26	FY Q2'26
Annualised End of Quarter Exit Rate	<b>0.3</b>	<b>1.0</b>	<b>1.8</b>	<b>2.5</b>	<b>4.0</b>
QoQ Growth (Q4'25 vs Q3'25)		<b>2.7X</b>	<b>1.8X</b>	<b>1.4X</b>	<b>1.6X</b>
YoY Growth (Q4'25 vs Q4'24)					<b>10.7X</b>

# Revenue pathways & progress





# Sugarwork & Decidr

Sugarwork opens enterprise revenue pathways for Decidr via tasks

Decidr opens SME app revenue pathways for Sugarwork via onboarding configuration

## Sugarwork Enterprise Pathway - Tacit Knowledge Capture

**Enterprise  
Origination**

**Sugarwork  
Workflow Paid Pilot**  
(90 Days)



**Subscription**  
Data Access, Tacit  
Knowledge Repo



**Workflow  
Outputs**



**Identify & Target  
Tasks for Agentification**



**Decidr  
Cross-sell**

## Decidr SME Pathway - DecidrOS Onboarding Acceleration

**SME Graph  
Pre-boarding**



**SME Origination**  
LLM, SEO, SEM, Agentic  
referral



**Sugarwork App(s)**  
Configuring DecidrOS using  
Tacit knowledge



**Agentic Workflow  
Trial**



**Paid workflows +  
workflow expansion**

## DAI: Agentic infrastructure replaces labor

Software is big

**\$300B**

GLOBAL SOFTWARE REVENUE

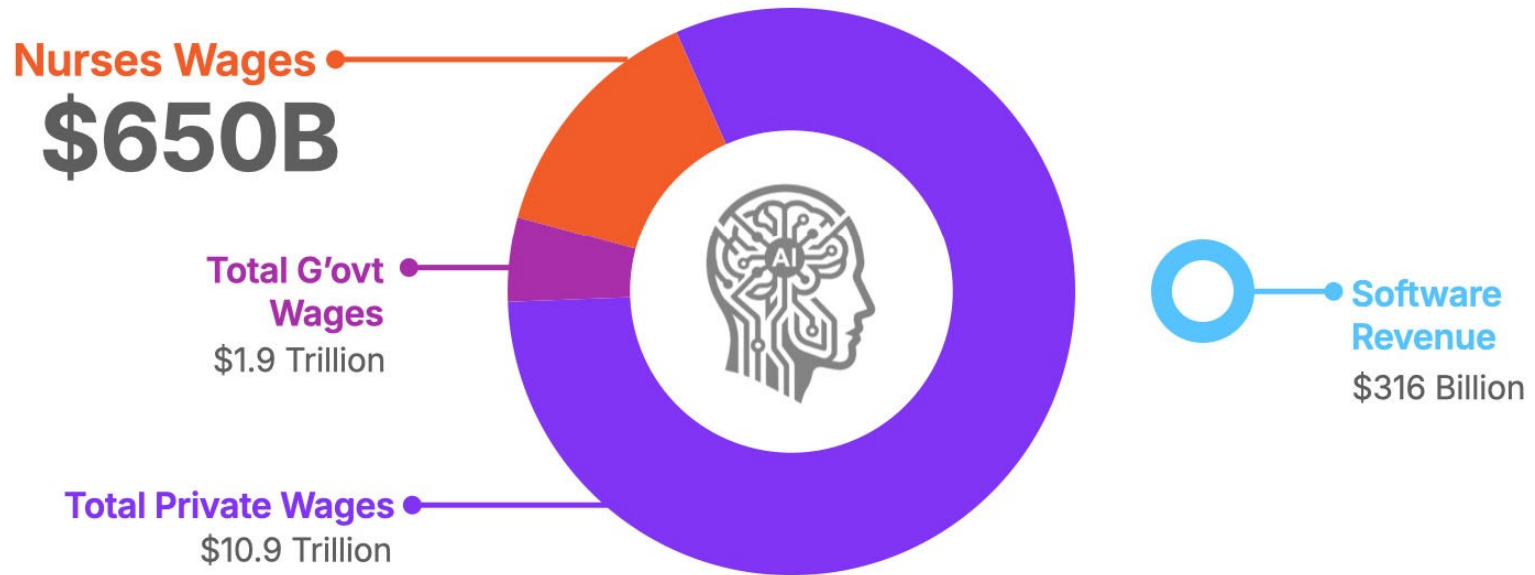
Labor market is bigger

**\$13T**

US ALONE

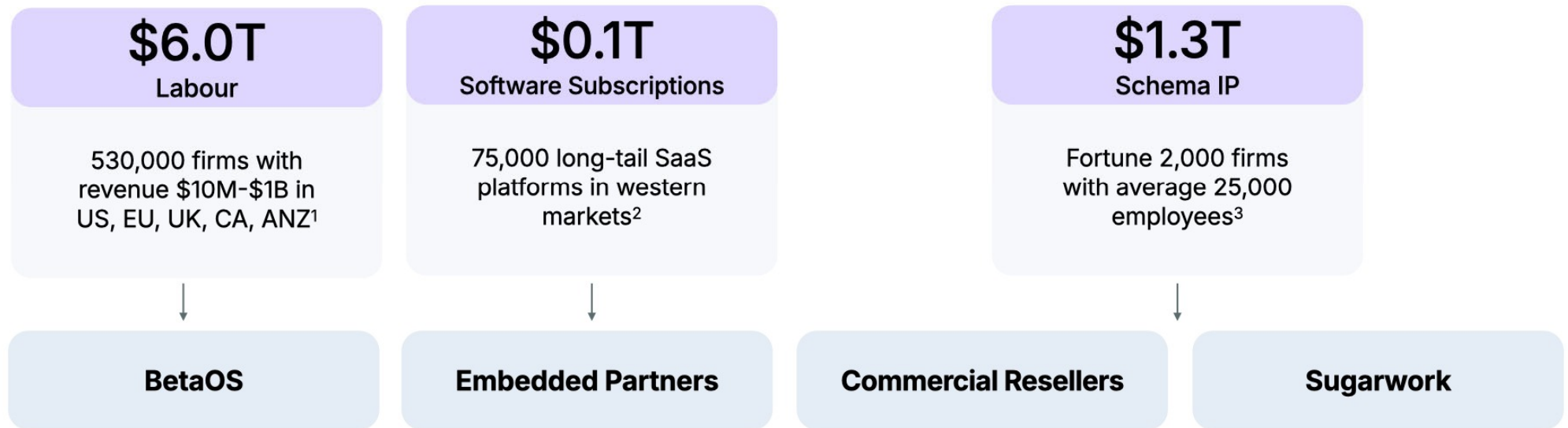
# DAI: Agentic infrastructure replaces labor

Wages vs. Software 2025



1. Markets.us, Fortune Business INsights, Bureau of Economic Analysis

# Market Sizes that DAI targets



1. National Center for the Middle Market (Ohio State), Year-End 2024 Report, ESSEC Business School / GE Capital, European Mid-Market Report, US Census Bureau, Statistics of US Businesses (SUSB)

2. Grand View Research: Global SaaS market \$399.1B in 2024, 44.4% North America, Gartner: SaaS end-user spending ~\$300B in 2025 (public cloud SaaS only)

3. <https://dcbeeeee.substack.com/p/the-13-trillion-knowledge-helst>

# Where capital is going

Global investment is building the intelligence stack — but not the systems that coordinate economic activity.

- AI Applications
- Foundation Models
- Data Labelling & Training
- Data Centres & Compute
- Chips
- Energy
- Rare Earths

# Intelligence ≠ Coordination

Raw AI ability does not produce compliant decisions, trusted transactions, or functioning economies.

## AI Intelligence

- Answers questions

## Enterprises & Economies

- Decisions
- Transactions
- Compliance
- Audibility
- Trust

# Decidr is positioned in a new critical market

Companies require determinism with all business activities. Decidr is a first mover in offering a standardised, federated and enterprise-grade operating system to manage LLMs, Apps and AI Agents

- AI is a horizontal technology, not a vertical market
- Standalone AI point solutions face distribution and margin compression
- Foundation Models will move towards commodization
- De-centralised AI agents are practically ungovernable by humans because of span limitations
- DAI horizontal strategy adds useful capability across entire business

**In horizontal technologies, platforms win—and integrated capabilities compound**

● AI Applications

● **Orchestration**

● Foundation Models

● Data Labelling & Training

● Data Centres & Compute

● Chips

● Energy

● Rare Earths

# The missing layer

## Business Execution

People, aspirations, goals, culture compliance, approvals — deterministic, rule-bound systems



## Orchestration Layer

Translates probabilistic outputs into deterministic business actions



## Foundation Models

Probabilistic intelligence — GPT, Claude, Gemini, Llama

An orchestration layer must bridge probabilistic AI and deterministic business execution.



## What orchestration solves

- AI proposes → Rules constrain → Humans approve — with full audit trail for every step
- Confidence thresholds gate automated actions; low-confidence outputs routed for human review
- Deterministic guardrails prevent probabilistic outputs from corrupting ledgers, contracts, or compliance
- Schema ownership captures tacit knowledge into structured, reusable business logic
- 94% of enterprises view process orchestration as essential for deploying AI effectively (Arcade.dev / Gartner, 2025)



# The world's leading Agentic Transformation Group

Mission: To organise the tasks of the world

## Organisational Self-Knowledge

Human knowledge made explicit

## Human & Agentic Footprint

Who does what - and why

## Data & Schema Normalisation

Data rebuilt for AI

## Agentic Orchestration Platform

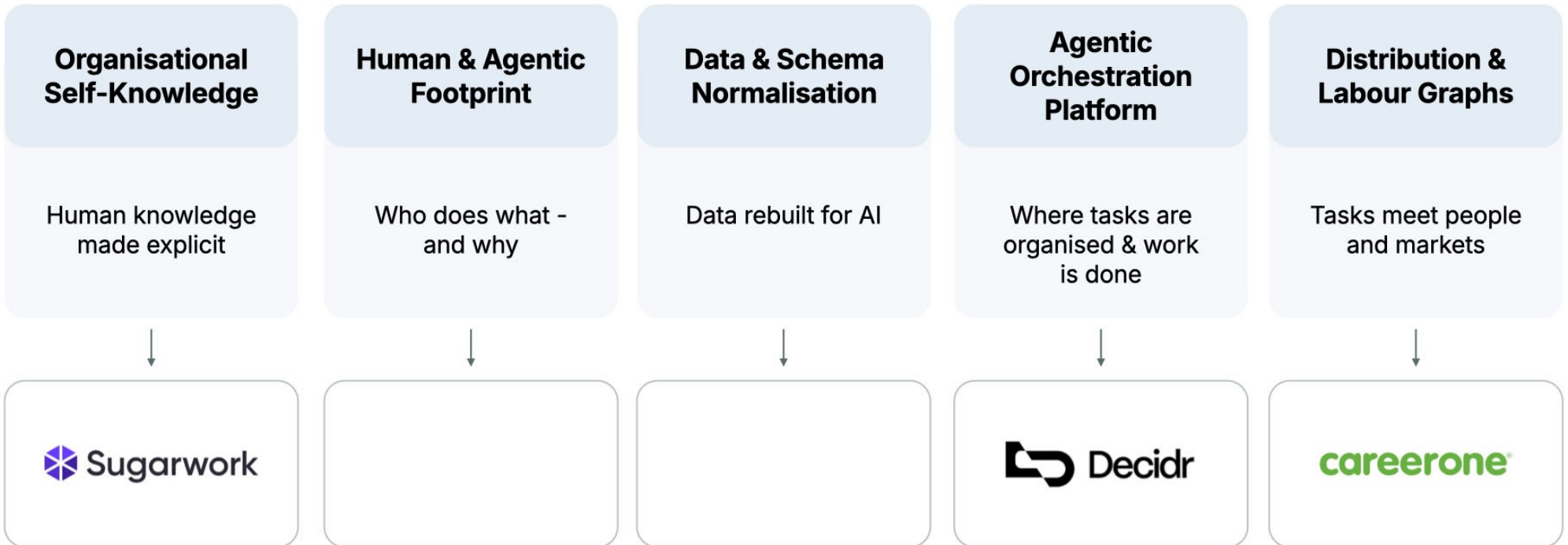
Where tasks are organised & work is done

## Distribution & Labour Graphs

Tasks meet people and markets

# The world's leading Agentic Transformation Group

Mission: To organise the tasks of the world





# DAI is positioned in the two largest new global commercial sectors

## AI Transformation

Over the next 10 years

# 10's Billions

 Sugarwork



## AI Orchestration

Over the next 10 years

# 10's Trillions

 Decidr

# Thank you



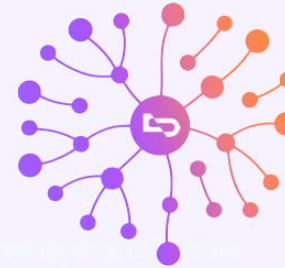
# Appendix



# Decidr builds the coordination layer for the agentic economy

Decidr provides a deterministic layer for governed, auditable, multi-agent economic execution

- Deterministic orchestration
- Governed execution
- Audibility and compliance by design
- Enterprise and sovereign capable



Semantic Layer

Kinetic Layer

Dynamic Layer

## From Insights to Operational Action

Most tools either analyze data or run operations—rarely both. Decidr’s Agentic Schema bridges the gap, enabling real-time analysis and execution in one interface.

## A Foundation for Scaling AI

As LLMs and AI agents rise, context is critical. Raw text and tables lack the structure AI needs to reason, plan, and act. Decidr provides that structure through a unified, interpretable organizational model.

## Strategic Advantages: Control, Context and Continuity

### Reuse & Scale

Customized schemas are reusable across domains. The standardised core elicits massive commercial ecosystem opportunities

### Governance

Built-in access control and compliance features reduce onboarding friction.

### Agility

Schemas allow teams to prototype new workflows without re-integrating systems. This drastically reduces time-to-value.

### Lock-in Value

Customers build their operational workflows atop the schema. Over time, it becomes the nerve center of their business; deeply embedded, high-value, and hard to replicate.

The Decidr Agentic Schema is a first-principles, operational blueprint of the organization itself.

# The shift from data to decisions

The next phase of AI shifts from answering questions to executing decisions at scale.

## Today's AI paradigm

- Probabilistic outputs
- Chatbots that assist
- Isolated task agents
- Human-paced oversight
- Post-hoc compliance
- Fragmented SaaS silos

## The Agentic Economy

- Deterministic, governed execution
- Systems that decide and act
- Coordinated multi-agent workflows
- Machine0speed governance
- Compliance-as-code at execution
- Shared economic orchestration layer

From intelligence embedded in systems → to systems built around intelligence.

# Why AI breaks business

The fundamental collision between how AI works and how businesses operate.



## Probabilistic AI

- LLMs predict the next most likely token from context — output is a probability distribution, not a fixed answer
- Same input can produce different outputs; each token carries a small chance of introducing error
- Hallucination rates range from 0.7% to 30% depending on model (Vectara, Apr 2025) — even the best hallucinate 7 in every 1,000 prompts
- AI inference is inherently asynchronous — it doesn't fit synchronous business logic
- Excels at ambiguity, creativity, pattern recognition — but cannot guarantee correctness



## Deterministic Business

- Business processes are rule-bound: compliance, approvals, pricing, contracts require predictable, repeatable outcomes
- Regulated industries require explainability — 65% cite this as the #1 AI adoption barrier (Stanford AI Index)
- Legacy systems expect synchronous, deterministic inputs — batch files, proprietary protocols, not probability distributions
- Integration layer costs often exceed the AI implementation itself
- A single hallucination in commerce can trigger regulatory action, brand damage, or financial loss

**"AI doesn't fail because the technology isn't ready — enterprise structures aren't." — California Management Review**

# The economic thesis

In horizontal technologies, platforms win — and integrated capabilities compound.



## Vertical AI faces margin compression

- Standalone AI point solutions commoditise as foundation models improve
- Distribution, not capability, becomes the bottleneck
- Growth compression + competition increases within customer base as Vertical SaaS players start to go horizontal seeking growth from installed base



## Orchestration is the value capture layer

- Sits between \$600B in infrastructure and \$trillions in enterprise processes
- Horizontal by design — every business needs to bridge AI to execution
- Owns the schema: the structured representation of how a business actually operates



## Platform economics compound

- Each capability acquired compounds inside a shared orchestration layer
- Network effects: more schemas → more patterns → better orchestration for all
- Revenue & integration build over time as labour reorganises