

Scout Secures Partnership with Global Insurtech Leader Bolt

Highlights

- Scout has signed a Master Services Agreement and Statement of Work with Bolt, a global insurance technology company, to provide water sensor kits through Bolt's Prevention Technology offering
- An initial hardware order has been committed and a US\$48,000 (~A\$72,000) deposit will be received in January 2026, with Bolt prepaying for non-recurring engineering
- Water sensor kits will be deployed through Bolt Affiliates in multiple US states including California and Florida, enabling policyholders to achieve significant premium reductions
- Bolt currently has tens of thousands of covered customers and has grown 30% year on year
- Partnership validates the strategic rationale behind the acquisition of Roo Inc., with the opportunity originating through Roo's existing insurtech relationships and closed by Scout.
- Combines Scout's white label platform expertise with water sensor technology, marking Scout's entry into the high-growth insurtech sector.

Security-as-a-Service platform provider **Scout Security Limited (ASX: SCT, "Scout" or "the Company")** is pleased to announce it has executed a Master Services Agreement (MSA) and Statement of Work (SOW) with Bolt Solutions Inc. ("Bolt"), a leading global insurance technology company, to deliver water damage prevention solutions through Bolt's Prevention Technology program.

Under the partnership, Scout will supply white-labelled water sensor kits to Bolt Affiliates operating across multiple US states, including California and Florida. These kits will enable insurance policyholders to mitigate water damage risks and qualify for significant premium reductions on their insurance policies.

The partnership represents a material milestone for Scout and serves as early validation of the Company's acquisition of Roo Inc. The opportunity was introduced to Scout via Roo's established insurtech network, demonstrating the immediate commercial synergies expected from the combination. Scout has secured the engagement using its established white label security platform capabilities to deliver the water sensor solution.

Sales are expected to commence in early Q1 of calendar year 2026 comprising both hardware sales and recurring subscription revenue. Scout's recurring revenue will include monthly monitoring and



service fees for each active system. Given the nature of the agreement and stage of partnership, Scout is not yet able to determine the quantum of potential new revenue associated with this agreement. The agreement will continue until one year following the last SOW executed by both parties unless terminated earlier under the conditions mutually agreed by the parties in the MSA. All material conditions of the agreements have been met, such that the partnership may proceed immediately.

Importantly, this partnership with Bolt represents the first of multiple opportunities to deploy this water damage prevention program across Bolt's broader network of insurance affiliates, creating potential for expansion beyond the initial deployment states.

About Bolt and Prevention Technology

Bolt is a global insurance technology company with operations across multiple continents, offering device protection, warranty solutions, and insurance products to consumers and businesses. The company's Prevention Technology program is designed to help insurance carriers reduce claims frequency and severity by providing policyholders with proactive risk mitigation tools.

Water damage represents one of the most common and costly types of insurance claims for residential properties. By deploying Scout's water sensor kits, Bolt Affiliates can offer their policyholders an effective tool to detect leaks early and prevent catastrophic water damage, while simultaneously earning premium discounts that make insurance more affordable.

Strategic Significance and Roo Inc. Integration

This partnership provides strong commercial validation of Scout's acquisition of Roo Inc. The opportunity originated through Roo's existing industry relationships and was passed to Scout to execute, leveraging the Company's robust white label platform and logistical capabilities.

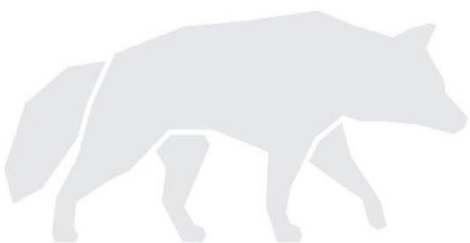
This successful cross-pollination of opportunities ahead of the acquisition's completion demonstrates the complementary nature of the two businesses: Roo's deep ties to the insurance sector and device-centric approach have opened a funnel of opportunities that Scout is uniquely positioned to deliver through its cloud infrastructure and support capabilities.

Scout CEO Ryan McCall commented on the partnership:

"We are excited to partner with Bolt to bring water damage prevention solutions to insurance policyholders. This partnership validates our strategic decision to acquire Roo Inc., as their team facilitated the introduction that led to this agreement. It demonstrates the immediate value of combining their market reach with the flexibility of our white label platform to power solutions beyond traditional home security."

"Water damage is one of the most frequent and expensive types of claims that insurance carriers face. Our solution provides a win-win outcome: policyholders reduce their premiums while carriers reduce their claims exposure. This is the first deployment with Bolt Affiliates, and we see substantial opportunity to expand across Bolt's broader affiliate network in additional states and regions, creating a scalable channel for the water damage prevention offering."

This ASX release has been authorised by the Board of Directors of Scout Security Ltd.



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About Scout Security Limited

Scout Security Limited (ASX: SCT) is a white label security-as-a-service platform and product suite powering recurring revenue for some of the largest security, internet service and telecommunications providers in the world. Scout's simple and affordable DIY approach puts security within reach for millions of residential homes, small-to-medium businesses and multi-tenant buildings.

Scout was recognised as one of Forbes' "Best Home Security Companies of 2025" and was named the "Best Contract-Free Home Security System Provider of 2024" by CBS Essentials. Scout's design-centric offering gives users complete flexibility around connected home security, allowing the system to integrate with other best-in-class IoT devices and offering flexible monitoring options.

Scout is an official partner of Amazon Alexa and Google's Assistant. Scout is also an Amazon Alexa Fund portfolio company.

