

ASX Announcement

16 December 2025

Strong Momentum FY26 H1 Forecast EBITDA of \$6m¹ Centrepoint Now Ranked Number 2 Licensee

Centrepoint Alliance Limited (ASX: CAF) ("Centrepoint" or "the Company"), a leading provider of advice and business services to financial advice firms throughout Australia, is pleased to provide a trading update.

Key Highlights

- **FY26 H1 Forecast EBITDA of \$6m¹**
Forecast EBITDA for H1 FY26 is \$6 million, representing a 13% increase on H1 FY25.
- **Strong Organic Growth, Number 2 Licensee in the market** – Centrepoint Alliance has increased its market ranking to number 2, driven by continued strong adviser recruitment and high retention rates.
- **Adviser Network Expansion**
The Company now supports 588 licensed advisers², with net growth of 15 advisers from 1 July 2025 to 12 December 2025. A robust pipeline is in place, with an additional 40 advisers currently being onboarded.
- **Education Compliance and Regulatory Standards**
Centrepoint maintains high levels of education compliance, meeting the education standards effective from 1 January 2025. Forecast attrition is less than 6 authorised representatives, with minimal impact on revenue.
- **IconiQ Platform Scaling**
The IconiQ Platform is building initial scale, with a \$1 billion transition pipeline.
- **Earnings Guidance**
With the strong momentum in the business we expect EBITDA to be at top end of guidance \$11.5m to \$12.0 million in EBITDA for the full year.

The release of this announcement has been authorised by the Board of Directors.

1. EBITDA excludes LTI and one-off items
2. Wealthdata analysis of the ASIC register 12 December 2025

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About Centrepoint Alliance

Centrepoint Alliance (ASX: CAF) offers a range of financial services to financial advice firms and customers throughout Australia. The company operates five core business lines: Licensee Services, Financial Advice, Investments, Platforms and Lending.

Licensee Services provides services to licenced and self-licenced advisers, consisting of licencing options, practice management, compliance, research, education and technology. Financial Advice is an in-house network of financial advisers, who provide personalised and holistic advice to clients. Investment Solutions source high quality underlying investments and construct diversified managed account portfolios. Platform Solutions provides portfolio services for investment and superannuation. Lending Solutions supports brokers and advisers with a credit licence, technology, lending panel, training and education.