

# Swift AGM.

Entertain. Engage. Enable.

Charles Fear, Chairman  
27 November 2025

The Swift logo is centered within a blue circular gradient. A thick cyan arc curves around the top and right sides of the circle. The word "swift" is written in a white, lowercase, sans-serif font.

swift



# Swift TV. Investor Update.

Brian Mangano – CEO/MD  
Ryan Sofoulis - CFO



27 November 2025



# FY25 Results.

Ryan Sofoulis - CFO



# FY25 Results.

Proven operational discipline and growth, setting the stage for acceleration with Swift TV.

## FY25 RESULTS

Total Revenue

**\$17.7M**

Subscription Revenue

**\$14.2M**

% Recurring Revenue

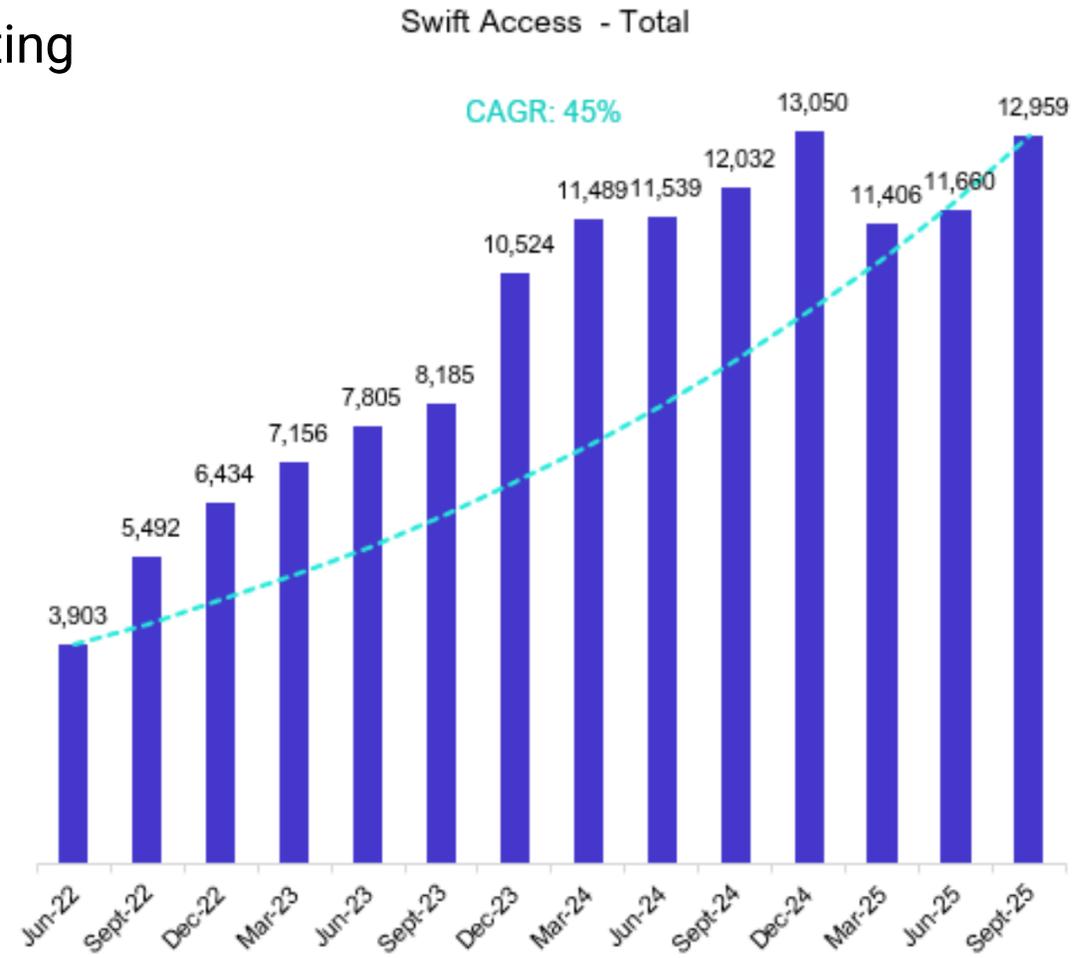
**80%**

Group EBITDA

**\$1.0M**

Contracted Swift Access Screens

**12,959**



Notes: Sept-25 figure represents rooms sold that are due to be installed in this period. 45% compound annual growth from original Swift Access enterprise product.

# Cash.

Cash Receipts  
FY25

**\$18.0M**

Net Operating Cash  
FY25 (ex int)

**\$1.8M**

Cash & Deposits  
30/6/25

**\$2.4M**

FY25 Debt  
Reduction

**\$1.4M**

## FY25 Highlights:

- **\$2.3m raised (before costs)** from entitlement offer
- **\$1.4m PURE loan repayment**, 18% debt reduction to \$6.2m
- **\$3.8m net debt position** at 30/6/25 (FY24: \$5.8m)
- **\$1.3m R&D expenditure** on development of Swift TV

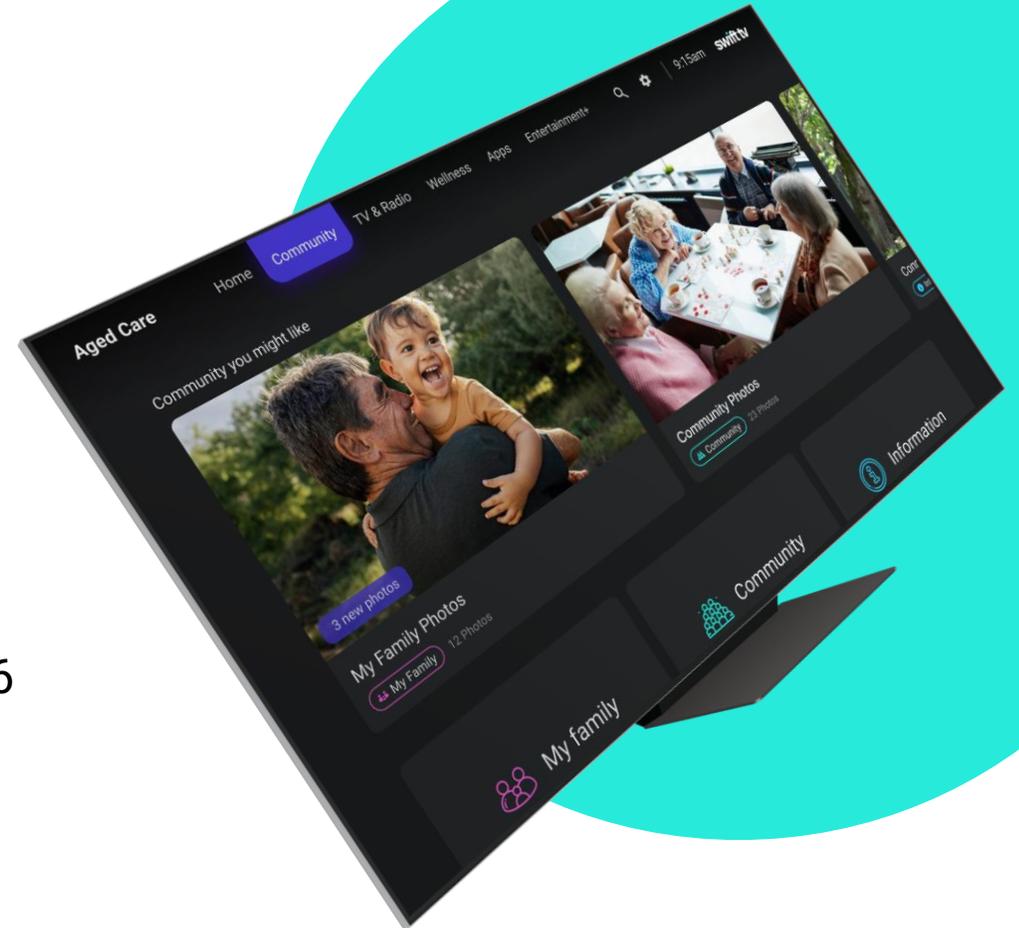


# FY26 YTD.



## FY26 YTD Highlights

- **Fully Subscribed Capital raise \$1.6m** completed Oct-25 to accelerate roll out of Swift TV
- **Opal Healthcare**, Australia's largest aged care provider, orders Swift TV
- **Swift TV milestones achieved and on track:**
  - New User Interface/ User Experience (UI/ UX) deployed at Roy Hill and 3 Bethanie Aged Care sites
  - New Google certified and Netflix approved plug and play TV device on schedule for deployment in Q3 FY26
- **1,800 rooms across 8 sites have pre-ordered Swift TV** for installation in FY26.





# Swift TV. Enterprise SaaS delivered via the TV.

Hardware-enabled, sector-  
ready, SaaS for Business



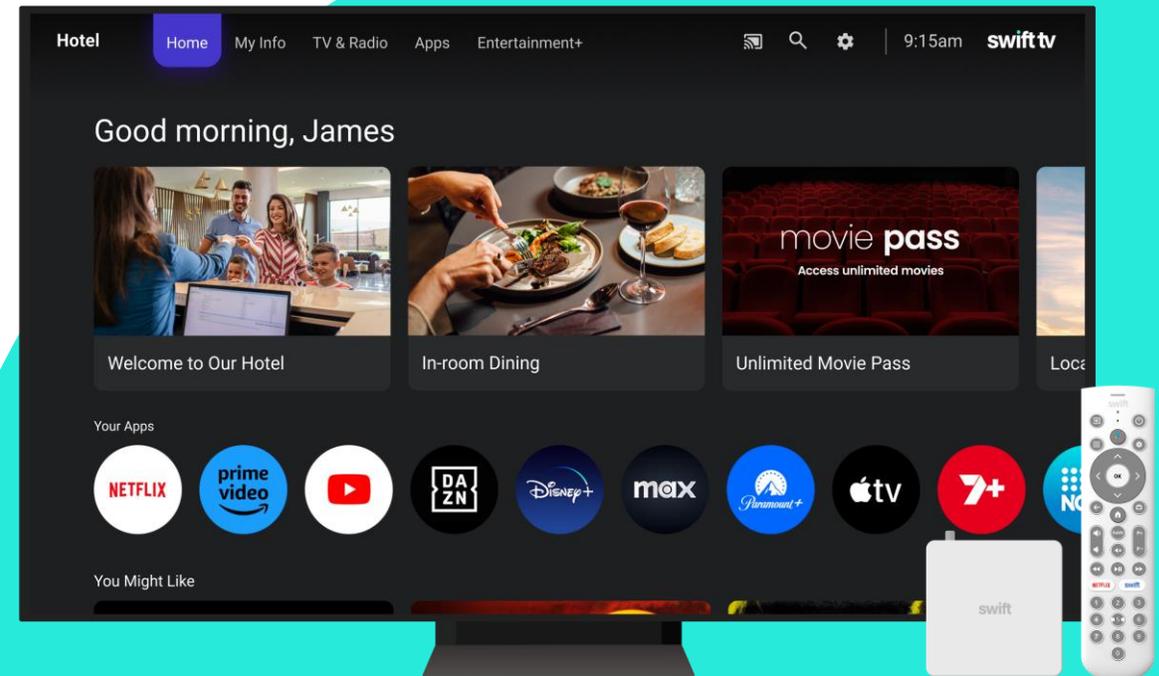
27 November 2025



# Swift TV – Set to transform our business.

Our next-gen platform to accelerate growth, lower costs, and expand into new markets.

1. Premium Entertainment content
2. World class User Interface (UI) and User Experience (UX)
3. New Google certified and Netflix approved plug and play TV device
4. Commercial Integration into enterprise back-office software systems

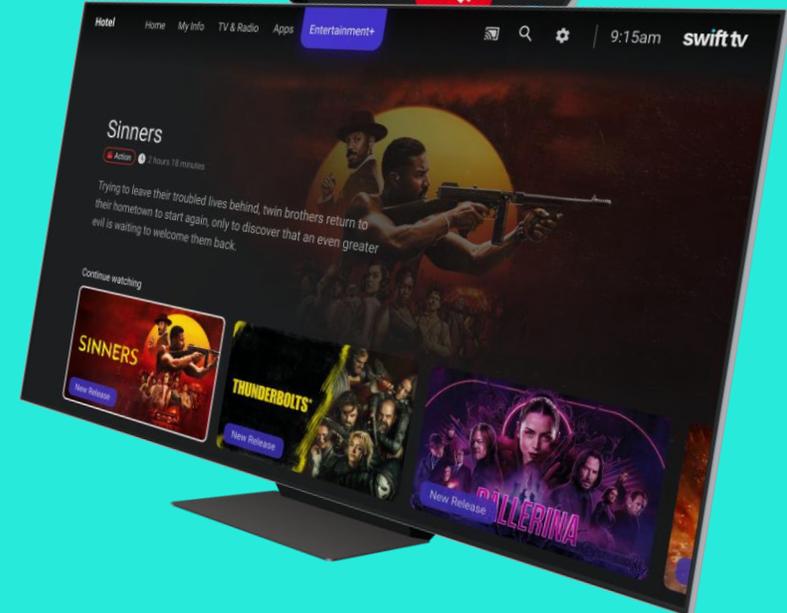




# Premium Entertainment.

Swift provides the high-quality content to its customers all in one place.

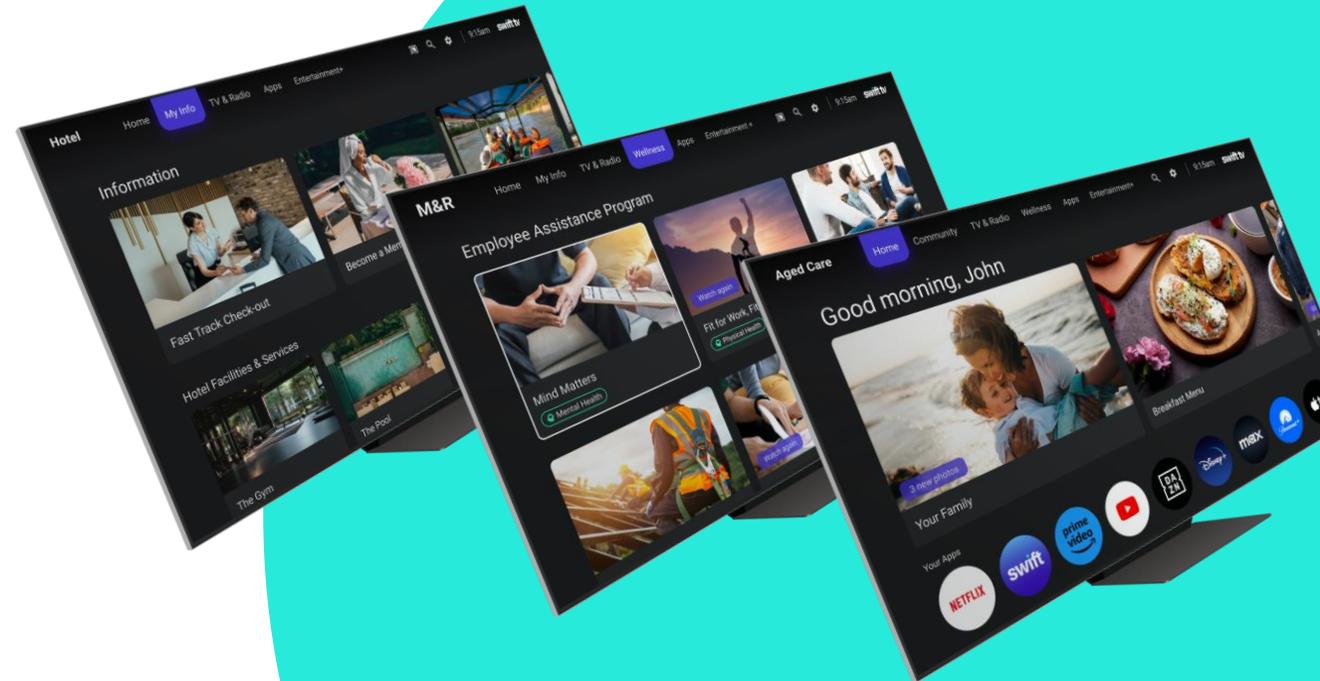
- **Latest New Release movies**
- **2,000+ movies available**
- **Content from multiple Studios and TV providers**
- **Comprehensive content can be curated to customer/market**
- **Easy direct access to streaming apps**



# World Class User Interface (UI) User Experience (UX).

Swift has developed world class UI/UX over the last two years.

- **In house software development**
- **Worldwide rights to commercialise our Technology**
- **Intuitive design with AI learning**
- **UI and UX specifically designed for each target market**



# Swift TV device.

Swift proprietary enterprise tools and top streaming services together in one device for any TV

- **Google certified device**
- **Netflix approved**
- **Full access to Google play store apps**
- **Access to Google Gemini 3 AI technology**
- **Latest Chip set technology in a small device**
- **Simple Plug-and-Play scalability:** user-install, reducing time and costs, and accelerating growth.



# Commercial enterprise integration.

We turn any TV into a smart interactive hub that engages, communicates, complies and transacts.

- **Open API format allows easy integration with client systems**
- **Point of sale integration capability**
- **Full back-office integration**
- **Use the TV as a communications platform**
- **Create revenue generating opportunities for customers**



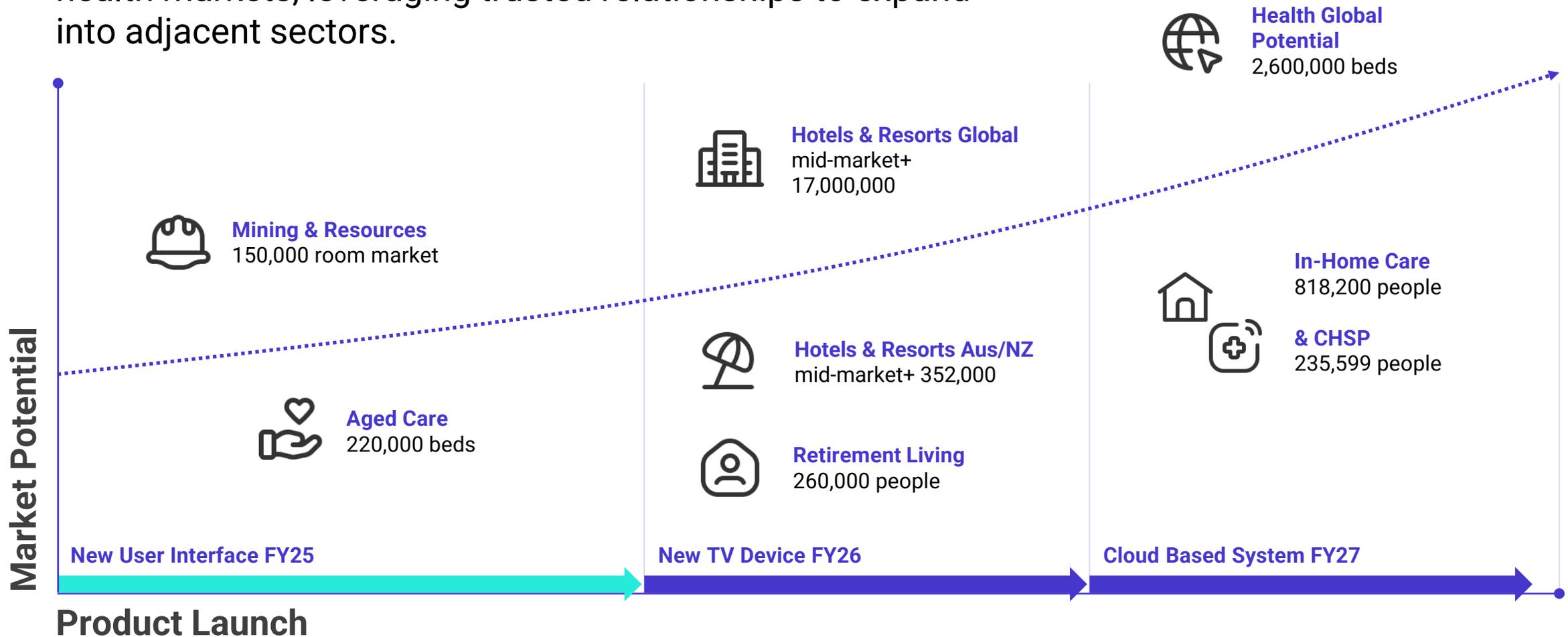
# Swift TV. Opportunity & Monetisation.



# Market expansion.



Swift's roadmap expands growth from mining to high-value health markets, leveraging trusted relationships to expand into adjacent sectors.



# Monitisation Strategy.

Take Swift TV to the world.

1. **Focus:** Prioritise the commercialisation of Swift TV
2. **New market verticals:** Introduce Swift TV to new markets through Reseller strategy
3. **International:** Seek international partners to commercialise Swift TV in markets outside of Australia.
4. **Positioned for Growth:** Builds on Swift's strong B2B track record with older tech, setting the stage for faster, margin-enhancing growth.
5. **Opportunity Gap:** No other service provider offers an integrated platform tailored for these environments
6. **Improved margins:** SaaS product sales



**The only enterprise-grade platform of its kind — unmatched in functionality, scope and design**

# Generating demand. **Swift TV.**



Marketing...All roads lead to Swift TV. Think big. Manage spend (across 4 key sectors).

**Always on...Keep Swift TV top of mind**...social and digital campaigns and content, trade events, press releases...across Mining, Oil and Gas, Aged Care, Lifestyle Communities, Hospitality.



**Swift TV recommended by experts.**

Enabling our reseller network.



**Position Swift TV as tech innovators transforming industries.**

Event for official launch of Swift TV.



**Swift TV recognised by industry.**

Leverage industry awards.



**Tactical use of Out of Home.**

'Build sense of scale'.



# Swift TV Pre Orders.

Mining and Aged Care customers  
already signed pre orders.



**3** Months

**8** sites

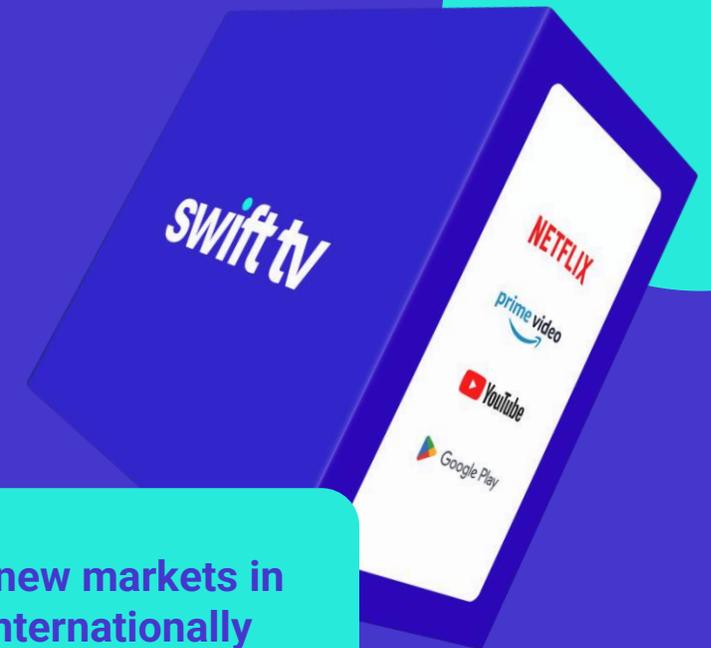
**1,800** Screens



# Why invest now?

- **Swift TV launching in FY26 – game changing** new hardware + software solution
- **Swift TV** – access to new markets
- **Plug and Play** Hardware
- **Blue chip clients** in Mining & Aged Care
- **50%+ reduced install cost** with new Swift TV hardware
- **Potential for international expansion** with Swift TV
- Swift product **innovations** set to change the market
- Attractive investment **entry price**
- **Partnerships** with world leading tech companies
- **In-house** R&D team

**Scoped to enter new markets in  
Australia and Internationally**



# Experienced board and management.



**Charles Fear**  
Chairman

Charles Fear is an experienced Non-Executive Director and Chairman of ASX-listed companies, co-founder of Argonaut Limited, with expertise in equity and debt markets, M&A, and resources. He has strong connections with Australian and global institutional investors.



**Brad Denison**  
Non-Executive Director

Brad is an experienced Non-Executive Director and CEO with a focus on business turnarounds and complex projects. He has strong connections in government, mining, aged care, and commercial sectors. Brad is the founding director of Development Solutions Australia, Chairman of Providence Lifestyle Group, and a Non-Executive Director of prefabAUS.



**Nick Berry**  
Non-Executive Director

Nick brings 20+ years of capital markets experience, including roles at ABN AMRO, Nomura and Petra Capital. He is currently a Director at Pure Asset Management, one of Swift's largest shareholders. His expertise in small-cap growth and capital sourcing supports Swift's strategy across high-potential sectors.



**Brian Mangano**  
Managing Director

Brian has over 30 years of executive experience with ASX-listed companies in engineering, technology, and investment. Qualified as a Chartered Accountant in 1990, he joined Swift as CFO in 2021 and became CEO/MD soon after. He previously served as CFO of Veris Group and as MD of ASX listed AirBoss and Australian Growth.



**Ryan Sofoulis**  
Chief Financial Officer

Ryan has been the CFO of Swift Networks for the last 4 years and has been involved with Swift since its inception in 2009 by the Sofoulis Family. Ryan has previously overseen the establishment of an international structure spanning the USA, UK, Ireland and Australia for various family-owned private businesses.



# Corporate summary.



Capital Structure (ASX: SW1)	
Share price – 26 November 2025	1.0 cps
Shares on issue – November 2025	1,119 million
Market Capitalisation	\$11.2 million
Cash & Deposits – 30 Sept 2025	\$1.6 million
Debt – 30 Sept 2025	\$6.2 million
Enterprise Value	\$15.8 million

Major Shareholders	millions
JP Morgan Nominees Australia Pty Ltd	228.3 (20.4%)
Sofoulis Holdings Pty Ltd	103.1 (9.2%)
Krisami Investments Pty Ltd	42.4 (3.8%)
Mr Brian Francis Mangano	28.3 (2.5%)
Medical Media Investments Pty Ltd	27.6 (2.5%)
Sandhurst Trustees Ltd	26.2 (2.3%)



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# Thank you.

