



Locality Planning Energy (ASX: LPE)

Annual General Meeting

For the Annual Report and Period Ending 30 June 2025

27 November 2025



Bringing energy into the future

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Agenda

- 1.0 Welcome & Introduction
- 2.0 Annual Report and Business Update
- 3.0 Resolutions
- 4.0 Q&A



Welcome

LPE acknowledges Traditional Owners of Country throughout Australia and recognises the continuing connection to lands, waters and communities.

We pay our respect to Aboriginal and Torres Strait Islander cultures; and to Elders past and present.

Introducing our Team



Craig Chambers
Chair



David Jarjoura
Non-Executive Director



Nicole Noye
Non-Executive Director



Andrew Vlachos
Non-Executive Director



Scott Taylor
Chief Executive Officer (CEO)



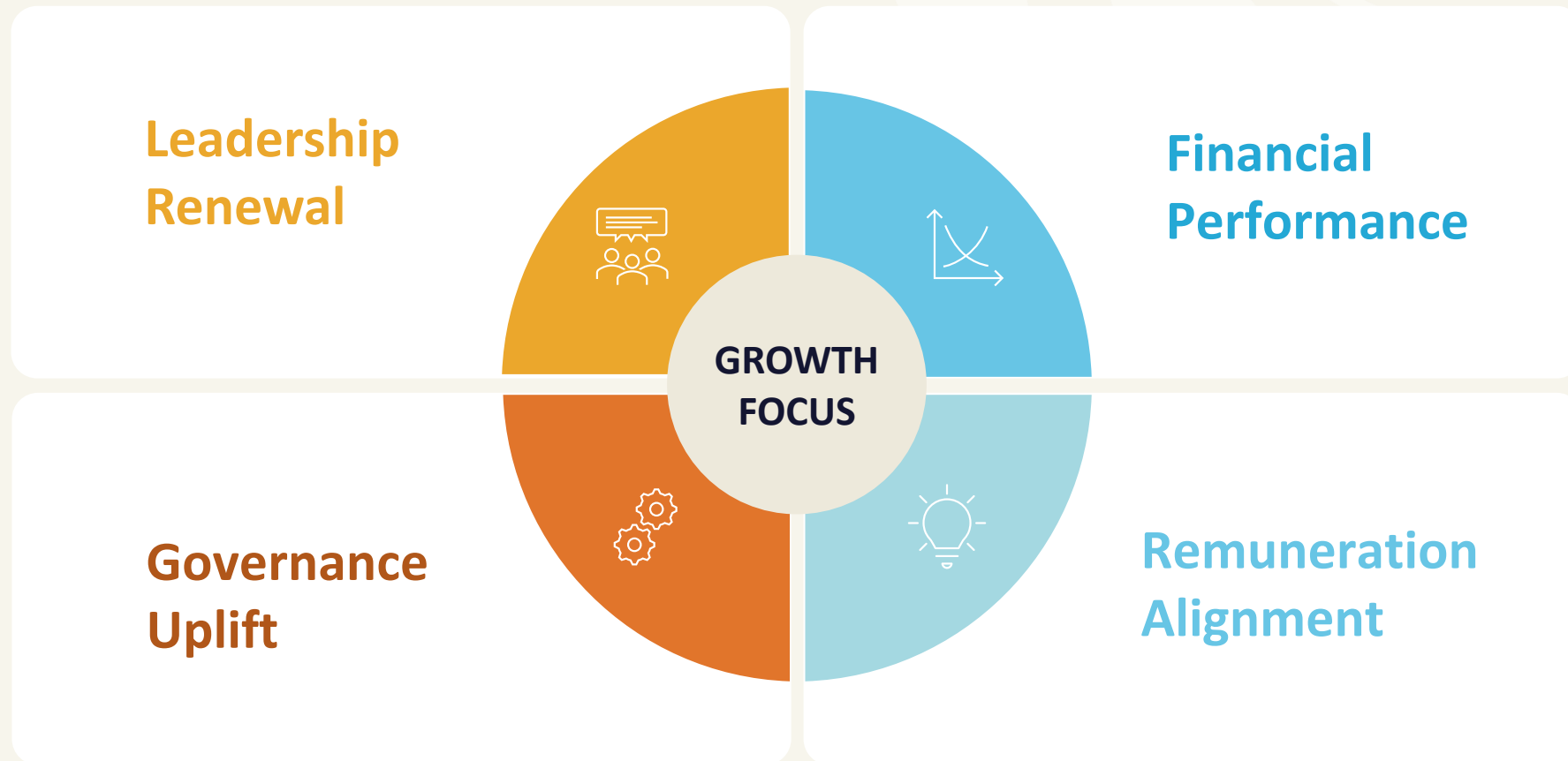
Sandra Pienaar
Chief Financial Officer (CFO)



Olivia Versace
Company Secretary

Chair Address

2025 was a pivotal year for LPE, marked by leadership renewal, operational uplift, and a deliberate shift toward enabling the business to grow into a multi utility platform. Key focus areas:



2.0 Annual Report & Business Update

Scott Taylor, CEO

Our Vision, Purpose and Values



Our Vision

To be the provider of choice

Our Purpose

Work with customers to deliver better local solutions

Our Values

Integrity Service Growth
Teamwork Performance

Our Business Performance

At the end of FY2025 we have:



25,410
Customers



368 Sites



33,268
Service points

30,933 active and 2,335 contracted
service points

LPE delivered 5,711 new service points, representing 84% of the FY2025 target of 6,798 as follows:



Greenfield developments: 1,457 new service points



Brownfield acquisitions: 1,611 service points



Contract renewals: 2,643 service points



Regrettably, LPE **lost 15 sites** and **1,812** service points

The FY2025 priorities were:

- Cultural Renewal** through investing in our team, culture and requisite capabilities as a key enabler to performance.
- Realignment towards profitable** growth and the LPE Way, fostering continuous improvement and service delivery.
- Improve sales** through an investment in the team, our process and developing better solutions
- Improve our customer experience** and consistency
- Improve our commercial performance** through better energy procurement, site management and operational excellence
- Safe pair of hands:** Managing all the competing priorities, and unforeseen disruptions like Cyclone Alfred, to deliver on guidance.
- Financial independence:** Disciplined cash management restored balance sheet flexibility.

Financial Overview

Energy Revenue of \$42m which is up 2.7%

Core earnings
increased by 32%
from \$1.02m to
\$1.35m

Group profit of
\$3.58m
excluding non-cash
impairments

Cash
\$4.45m
up by
28%

Second consecutive year of positive core earnings
Capacity to pay existing debt facility from free cashflow

Our Executive Leadership Team



Scott Taylor
Chief Executive Officer (CEO)



Sandra Pienaar
Chief Financial Officer (CFO)



Alan Daly
Chief Commercial Officer (CCO)



James Harvey
Group Executive –
Development & Sales

LPE's Key Priorities



Strategic Growth

Pursue M&A Opportunities

Virtual Power Plant Project

Sales & Development

LPE Broadband

Strategic pipeline partnerships

Operational Excellence

Improve productivity & margins

Digital strategy to better use data & transition to smart sites

LPE Broadband



We're on!

No gimmicks just low-priced, reliable broadband

Highspeed options from just \$69.99 per month for all LPE Customers

Sign up to our new LPE Broadband Loyalty plans at localityenergy.com.au/broadband

Sign up here
Scan to access
LPE's Customer plans



Already a customer?
Scan to access
'My Account'



Check your address to find out your available plans.



Designed to be easy.

Simple plans tailored for home and small business. Sign up online in minutes.



High speed network.

Keep connected to what matters most with our fast, reliable network.



No Lock-In Contracts.

Giving you peace of mind and making it easier

Choose the plan that is right for you

| | | | | |
|---|--|---|---|---|
|  Value nbn 25/10 |  Everyday nbn 50/20 |  Family nbn 100/20 |  Family+* nbn 500/50 |  Ultra nbn 1000/50 |
| \$69.99 a month | \$83.00 a month | \$93.00 a month | \$93.00 a month | \$110.00 a month |
| SIGN-UP NOW >> | SIGN-UP NOW >> | SIGN-UP NOW >> | SIGN-UP NOW >> | SIGN-UP NOW >> |

Key Takeaways:

Profitable
and Cash
Positive

Disciplined
and Scalable
Platform

Expanding
Customer
Value
Offering

Growing
Property &
Energy
Market

3.0 Formal Business - Resolutions

Resolutions

- 1.0 Remuneration Report
- 2.0 Conditional – Spill Resolution
- 3.0 Re-Election of Mr David Jarjoura
- 4.0 Election of Mr Craig Chambers
- 5.0 Election of Ms. Nicole Noye
- 6.0 Election of Mr Andrew Vlachos

4.0 Q&A



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Thank you