

EUROZ HARTLEYS
GROUP

AGM Presentation

November 2025



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Note: all figures are expressed in Australian dollars unless otherwise stated.

IMPORTANT: All figures should be read in conjunction with the accompanying note.

Western Australia's trusted financial services business

01.

Western Australia's leading private wealth, institutional and corporate finance business

02.

Strategically located in the global resources hub of Western Australia

03.

Focus on growing both transactional and recurring revenue streams

04.

Targeting organic FUM growth and growth by acquisition

05.

Track record of excellent long term shareholder returns and capital management

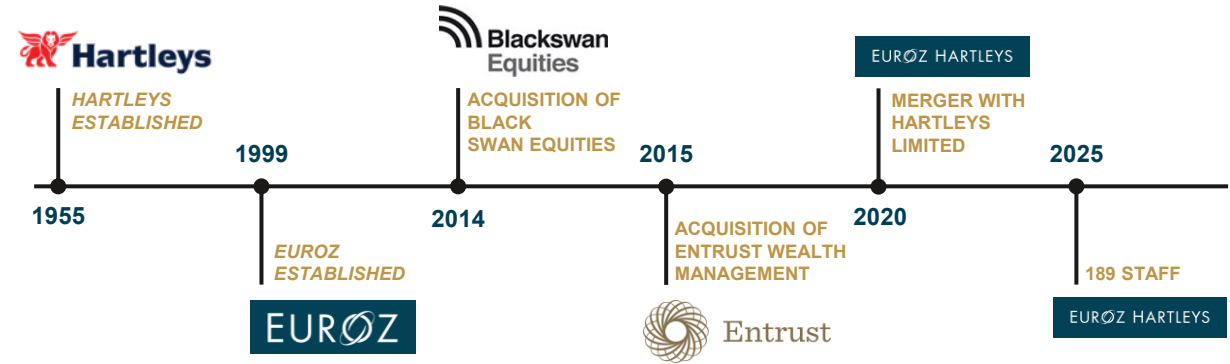
06.

Well positioned to capitalise on positive Western Australia and commodities outlook

Euroz Hartleys Overview

Euroz Hartleys (ASX:EZL) is Western Australia's largest private wealth, institutional and corporate finance business

-  Diverse transactional and recurring revenues
-  Western Australia and metals and mining specialist
-  Strong Wholesale (institutional) trading and distribution
-  Strong Wealth Management (retail) trading and distribution
-  110+ stocks under research coverage
-  ~A\$11.3b equity capital raised since FY20¹



Corporate Finance

14 Corporate Finance Executives

- Deep relationships and knowledge across WA resources, energy, mining services, biotech and WA industrial sectors
- Specialising in:
 - Equity Capital Markets
 - M&A Advisory
 - Strategic Corporate Advisory

Wealth Management

58 Retail Advisers

- Extensive high net worth and family office client base with total FUM of ~A\$4.45b¹
- A diversified range of highly personalised financial services
- Built on strong relationships and extensive networks

Institutional Sales

9 Institutional Sales Advisers

- Specialist small-mid cap institutional desk with specific focus on resources, energy, mining services and WA industrial companies
- Long term relationships with all key domestic and offshore institutional investors
- Targeted global distribution network

Research

9 Research Analysts

- Extensive coverage of ASX small-mid cap resources, energy, mining services, biotech and WA industrial companies
- Focus on institutional quality research to a global client base
- Over 110+ stocks under research coverage

Note 1 - As at 30 June 2025

Corporate Overview

Strong previous correlation with S&P/ASX Small Resources Index

SHARE PRICE¹

A\$1.01

SHARES ON ISSUE¹

164.8m

MARKET CAPITALISATION¹

A\$166.5m

CASH & INVESTMENTS¹

A\$91.3m

DEBT¹

NIL

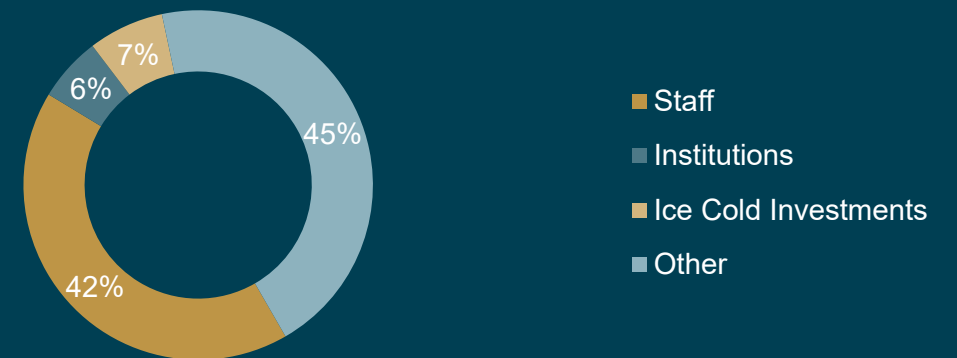
ENTERPRISE VALUE¹

A\$75.2m

Historical Share Price (Rebased) (A\$)



Share Registry¹



Note 1 - As at 31 October 2025

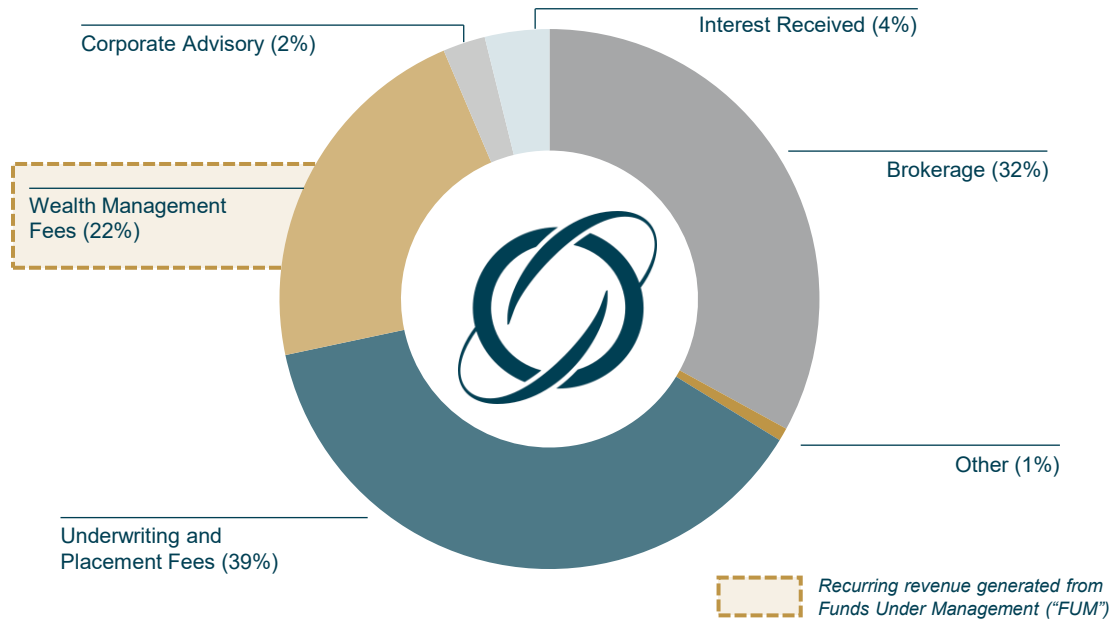
Growing & Diverse Revenue Streams

Diversified revenue streams protect our business through all market conditions

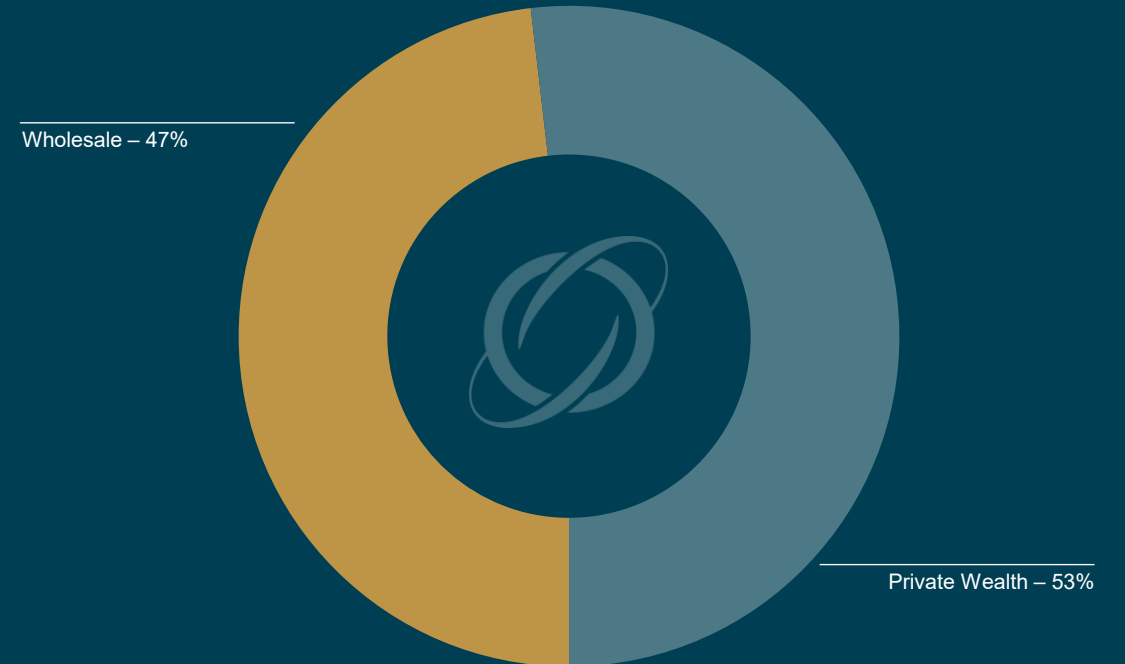
Complimentary Business

- Our Wholesale and Private Wealth businesses are complimentary and support each other through various market cycles

FY25 Euroz Hartleys Revenue by Stream



Wholesale v Private Wealth Revenue Composition



FY21 – FY25 Average Composition

Wholesale

The largest full-service research, institutional sales and corporate finance team in Perth

- 01. **Long term partner** and supporter of our clients
- 02. **Mid-small-micro cap focus** with ability to push up, and down, to service all clients
- 03. **Western Australian based** with deep networks and global reach
- 04. Focused on **backing a select number** of successful companies and management teams
- 05. Demonstrated **ECM and M&A capability**, driven by market facing teams
- 06. Balance sheet strength of ASX listed company provides **strong underwriting capability**

A long-term partner...

~50.3%

ECM Repeat Business

Since FY10

...facilitating access to a full spectrum of services

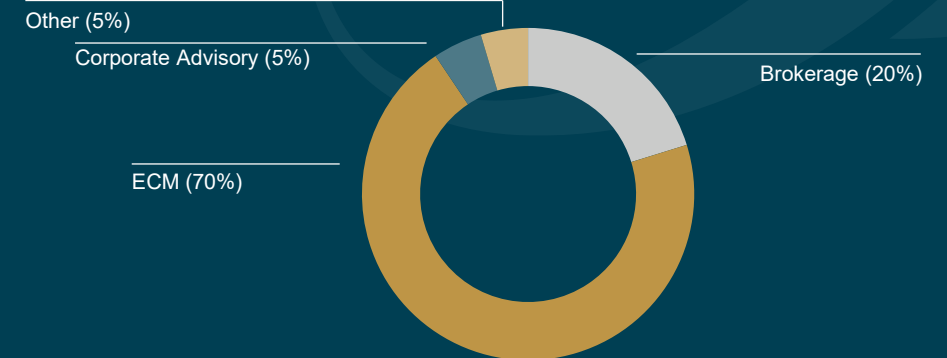
~A\$1.6b

of ECM capital raised for clients in FY25^{1,2}

~A\$6.9b

of M&A deals advised over 17 transactions since 2020

...who consistently delivers results



FY25 Wholesale Revenue Breakdown

Notes: (1) As at 30 June 2025

(2) Gross amount raised for all ECM capital raising transactions where Euroz Hartleys acted as Lead Manager or Joint Lead Manager

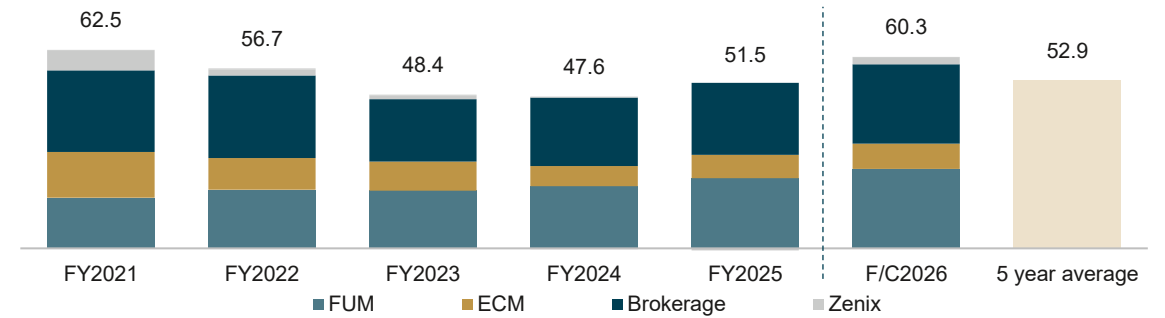
Diversity in revenues is a key strength of our business

Significant Recent Investment

- ⌘
Investment Research and Insights
 Improving adviser tools to manage multi asset portfolios and integrate inhouse research
- ⌘
Youth and Succession
 Building the next generation of leadership (e.g. developing and mentoring associates)
- ⌘
Platforms and Client Portal
 Enhancing platforms to deliver client experiences (e.g. Praemium, MyProsperity)
- ⌘
Strategic Advice Team
 Expanding capabilities to deliver high-impact client outcomes, including bespoke strategic advice documents
- ⌘
Research & Product Alignment
 Collaborate with advice and investment teams to align research with Individual Managed Accounts and model portfolios

Private Wealth Revenue¹

A stable and diverse mix of recurring transactional and semi-recurring revenues (millions)



Growth Initiatives

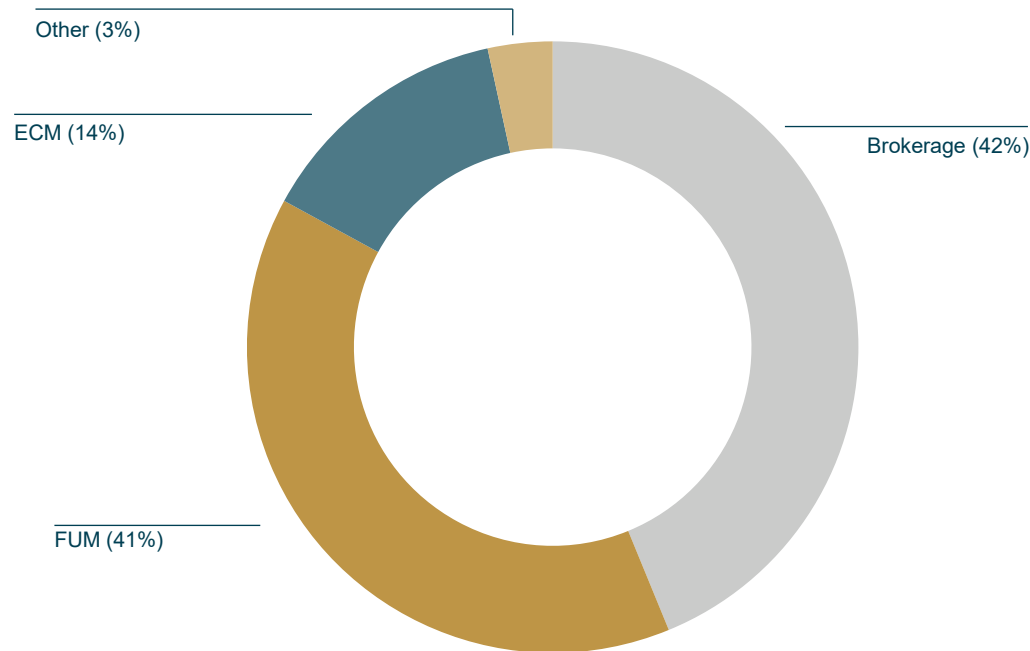
| | |
|---|---|
| Adviser Growth & Capability | <ul style="list-style-type: none"> Continue to grow the adviser base through targeted recruitment Build team structures through development and culture |
| Client Engagement & Experience | <ul style="list-style-type: none"> Host thematic client webinars and presentations to enhance engagement and brand Develop CRM and marketing workflows for efficient distribution Integrate research directly into client portals to enhance user experience |
| Research & Product Alignment | <ul style="list-style-type: none"> Support product distribution with timely thematic research/webinars Collaborate with advice and investment teams to align research with model portfolios |
| Brand & Marketing | <ul style="list-style-type: none"> Continue our Tier 1 reputation for high quality Private Wealth marketing events |

Note 1 Includes gains or loss from investments

Private Wealth

A large, diverse and experienced wealth management team

FY25 Private Wealth Revenue Breakdown



A long-term financial partner...

58

Wealth Management Advisers

With deep client relationships

...facilitating access to a full spectrum of services...

23

Transactional Advisers

Drive idea flow and trade execution

18

Hybrid Advisers

Provide active trading access and a managed wealth relationships

17

FUM Advisers

Manage wealth through provision of strategic advice

...who consistently delivers results

~A\$10.5b

of Funds Under Advice¹

~A\$4.45b

of Funds Under Management¹

Note 1 - As at 30 June 2025

Funds Under Management (FUM)

The largest retail client network in Western Australia providing access to extensive family office, high net worth and retail investors

Modestly growing ~A\$4.9b in FUM¹

Building scale is critical

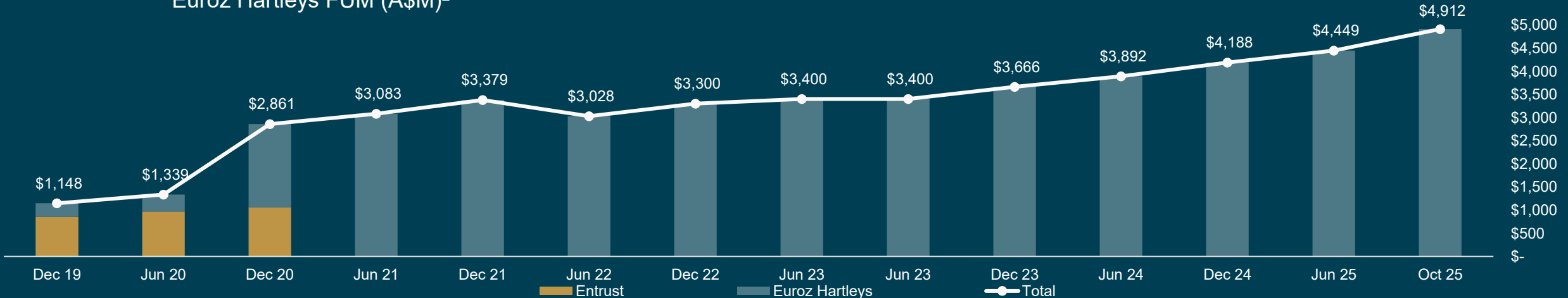
Developing new strategies and capabilities for FUM growth

Aim to increase proportion of these recurring revenues over time

Increased scale provides an enhanced platform for organic and acquisition growth opportunities

A major growth opportunity

Euroz Hartleys FUM (A\$M)²



Note 1 As at 31 October 2025

Note 2 Entrust FUM included within Euroz Hartleys from Jun-21 onwards and Hartleys Limited FUM included within Euroz Hartleys from Dec-20

AGM Trading Update

Improved start to current financial year

~\$8.3m Unaudited NPAT to 31 October 2025¹

Brokerage revenue up 32.6% on PCP¹

ECM revenues up 19.9% on PCP¹

~\$737m ECM raisings²

FUM increasing to ~\$4.9b¹

A proven platform leveraged to market activity

Note 1 – Euroz Hartleys Group Limited: As at 31 October 2025

Note 2 - Euroz Hartleys Limited: 1 July 2025 – 31 October 2025 - Capital raising transactions where Euroz Hartleys Limited acted as Lead Manager or Co-Manager

Full Year result – FY25

FY25 REVENUE¹

\$98.7m

FY25 NPAT^{1,3}

\$10.3m

FY25 DIVIDENDS²

5.5cps

GROUP FUM⁴

\$4.45b

CASH &
INVESTMENTS¹

\$92.0m

Note 1 - Consolidated Euroz Hartleys Group Limited: As at 30 June 2025

Note 2 - 1H FY25 interim dividend of 2.0 cps and 2H FY25 final dividend of 3.5cps


Note 3 - Consolidated Euroz Hartleys Group Limited: Attributable to members

Note 4 - Euroz Hartleys Limited: As at 30 June 2025

Growth Strategy

Our vision to be recognised as Western Australia's leading financial services business is supported by our growth strategy in key operating segments

Business

 Manage costs through efficiencies and scale

 Continued investment in youth and succession

Wholesale


 Improve and expand our distribution into offshore institutional markets

 Improve M&A offerings to existing corporate (ECM) client base

 Leverage the transactional strength of Private Wealth

Private Wealth

 Capture a “larger share of wallet” from our very large existing retail client base

 Increase our recurring revenues with improved wealth management products and strategies

 Target organic FUM growth and growth by acquisition

Built on relationships and
connected by our people

Euroz Hartleys Foundation

The Euroz Hartleys Foundation was established in 2006 as a platform to support our consistent commitment to **making a positive impact** in the Western Australian community.

We believe in making a **meaningful difference** to the lives of those in our community.

We achieve this by providing **financial support**, participating in **community initiatives** and **advocating** for charities in the Western Australian community.

Underpinned by a **shared passion for giving back**, our staff are encouraged to volunteer their time to support charities in and around their local community.

FUNDS DISTRIBUTED

\$4.4M+

CHARITIES SUPPORTED

100+



COMMISSION FOR A CAUSE

Euroz Hartleys Foundation

Commission for a Cause

Each year, we donate 100% of all brokerage generated on our “Commission for a Cause” day to worthy local charities.

The June 2025 Commission for a Cause raised \$309,000 for the Perth Children’s Hospital, Breast Cancer Care WA and Ocean Heroes.

The annual Commission for a Cause has now raised over \$2.18m for local charities over 7 years.

Through your generous support, our 7th Commission for a Cause was a fantastic success!

Together, we raised an incredible **\$309,000** for our 3 worthy charities below.

Thank you!



The Euroz Hartleys Foundation has supported many organisations, including:



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G R O U P

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