

ASX Announcement
29 October 2025

Trading Update – First Quarter FY26

Austco Healthcare achieves 51% revenue growth and a higher EBITDA margin in a strong start to FY26

Austco Healthcare Limited (ASX: AHC) is pleased to provide a trading update for the first quarter of the 2026 financial year, reflecting another period of strong growth and operational execution across the business.

Financial Highlights

- **Revenue of \$23.2 million**, up **51%** on the prior corresponding period (pcp), which includes both organic and inorganic growth.
- **EBITDA of \$4.2 million**, representing **18.1% EBITDA margin**, up from 16.0% at FY25 year-end
- **Unfilled Contracted Revenue (UCR) of \$54.6 million** at 23 October 2025, providing a strong foundation for continued revenue momentum.

The improvement in profitability reflects strong organic growth, positive contributions from recent acquisitions, and the benefits of disciplined operating leverage as integration and efficiency gains continue to flow through earnings.

Operationally, Austco continues to benefit from strong demand for its integrated nurse call, RTLS, and workflow solutions. The Company's sales pipeline remains robust across its core healthcare markets, supported by increasing interest in its innovative, integrated product suite.

Outlook

With strong demand, integrated solutions, and continued efficiency gains supporting earnings growth, Austco is positioned to sustain profitable growth through FY26 and beyond. The Company continues to target 10–14% organic revenue growth for the financial year.

Chief Executive Officer Clayton Astles commented:

“Our acquisitions are contributing positively, and we continue to realise the benefits of operating leverage, reflected in the further expansion of our EBITDA margin this quarter. The strong start to FY26 gives us confidence in delivering continued growth and disciplined execution through the year.”

This announcement was approved for release by the Board of Austco Healthcare Limited.



~ENDS~

Further Information

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Chief Financial Officer and Company Secretary

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About Austco Healthcare Limited (ASX Code – AHC)

Austco Healthcare Limited is an international healthcare communication and clinical workflow management solutions provider. Headquartered in Australia, the Company has subsidiaries in six countries and supports healthcare facilities through its global reseller network, which includes growing markets in health, aged care and acute care. Austco Healthcare services markets including Australia, New Zealand, Canada, the UK, USA, Asia and the Middle East. For further information, please refer to the Company's website www.austcohealthcare.com.