



28 October 2025

ASX Announcement

Jatcorp progresses strategic initiatives in Q1 FY26

Jatcorp Limited (ASX: JAT) ("Jatcorp" or the "Company), an Australian health and wellness consumer goods company, provides its quarterly activities and cash flow report for the quarter ending 30 September 2025 (Q1 FY26). Financial data for Q1 FY26 in this announcement is unaudited.

Highlights

- Q1 FY26 sales were impacted by the seasonally weak holiday season and sales brought forward from the record-breaking 618 Shopping Festival in Q4 FY25
- Revenue from operations were \$11.1 million, down 8% compared to the prior corresponding quarter (Q1 FY25, PCP))
- Net operating cash flow improved to \$0.46 million, up from \$0.44 million PCP
- Our underlying operational performance remained solid in the quarter, reflecting disciplined execution across the business.
- Continued to progress positive discussions with distribution partners across Southeast Asia
- Moroka® brand launched successfully into the broad Chinese mother and baby store retail segment
- Dr Xinpeng (Sean) Li appointed Jatcorp Chief Executive Officer following the resignation of Sunny Liang

Jatcorp CEO, Sean Li, said:

"This quarter reflected the typical seasonal slowdown following record-breaking sales during the 618 Shopping Festival in Q4 FY25. Overall performance was in line with our expectations. While sales were softer early in the period, activity recovered toward the end of the quarter with new Moroka® orders.

During the quarter, the Company focused on strengthening its operating foundations by upgrading the ANMA facility to support growth in the OEM business, progressing distribution partnerships in Southeast Asia, and advancing new distribution channels in China through both online and offline opportunities. These initiatives position Jatcorp well as it moves with confidence into the next quarter."

Financial Update

Sales of Moroka® products were subdued in the first few months of Q1 FY26, reflecting the seasonal slowdown following the June 618 Shopping Festival. This trend is consistent with prior years and in

line with our expectations for the first quarter. Moroka® received strong purchase orders towards the end of the quarter, supporting improved sales momentum heading into Q2.

Expansion into New Markets

Jatcorp continued to advance its strategy to expand its footprint across Southeast Asia, progressing discussions with potential distribution partners. The Company is developing market-specific SKUs and collaborative plans to support long-term growth in the region.

ANMA Facility and OEM Business Update

Jatcorp continued to upgrade its Australian Natural Milk Association (ANMA) facility during the quarter, replacing older equipment with the most current models to enhance automation, efficiency, and production capacity. These improvements strengthen the facility's ability to service the growth of the OEM business and support overall operational performance.

ANMA is currently operating below full capacity, providing ample production capacity to meet future demand.

HS International Partnership and New Channels Strategy

HS International reported a softer first quarter, consistent with the seasonal nature of Q1. The partnership remains on track and in-line with expectations, continuing to target over \$11 million in sales for FY26 under the incentive program. The partnership continues to perform strongly in online channels and is now working to expand into offline retail opportunities, executing on Jatcorp's accelerated "new channels" growth strategy.

As part of this strategy, Jatcorp introduced its Moroka® brand into 150 mother and baby stores (specialty retail outlets that focus on products for infants, children, and parents), a new initiative designed to broaden distribution beyond e-commerce. In parallel, the Company continues to expand its established brand presence in the cross-border e-commerce sector through amongst other channels, Douyin (TikTok) shop. Together, these initiatives diversify Jatcorp's sales mix and strengthen its omnichannel footprint in mainland China.

Management Update

In Q1 FY26, Mr Sunny Liang resigned as Chief Executive Officer and Director of the Company. Dr Xinpeng (Sean) Li was subsequently appointed Chief Executive Officer.

Expenditure on business activities

A summary of the expenditure incurred on Jatcorp's business activities for the quarter is as follows:

Note: No international trading business this year.

Expenditure Category	Q1 FY26	Q1 FY25	yoY
	AUD'000	AUD'000	(+/-)%
Product manufacturing and operating costs	4,401	6,689	-34%
Advertising and marketing costs	1,294	1,515	-15%
Leasing	124	118	5%

Employees	812	952	-15%
Interest	83	90	-8%
Administration and corporate*	1,141	765	49%

Related party transactions

The payments made to related parties and their associates totalled \$190K for the quarter including:

- Directors' remuneration and consulting fee of \$190k

This announcement was authorised by the Board of Jatcorp Limited.

ENDS

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About Jatcorp Limited

Jatcorp Limited (ASX: JAT) is a rapidly evolving Australian health and wellness consumer goods company recognised for its innovative and unique health and functional food products. Our vision is to become a health and wellness consumer goods leader in the Asia Pacific region.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Jatcorp Limited

ABN

31 122 826 242

Quarter ended (“current quarter”)

30/09/2025

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (3 months) \$A'000
1 Cash flows from operating activities			
1.1 Receipts from customers		8,306	8,306
-Receipts from ordinarily sales		8,445	8,445
-Receipts from customer deposit		(139)	(139)
1.2 Payments for			
(a) research and development		-	-
(b) -product manufacturing and operating costs		(4,401)	(4,401)
(c) advertising and marketing		(1,294)	(1,294)
(d) leased assets		(124)	(124)
(e) staff costs		(812)	(812)
(f) administration and corporate costs		(1,141)	(1,141)
1.3 Dividends received (see note 3)		-	-
1.4 Interest received		5	5
1.5 Interest and other costs of finance paid		(83)	(83)
1.6 Income taxes paid		-	-
1.7 Government grants and tax incentives		-	-
1.8 Other (provide details if material)		-	-
1.9 Net cash from / (used in) operating activities		456	456
2 Cash flows from investing activities			
2.1 Payments to acquire:			
(a) entities		-	-
(b) businesses		-	-
(c) property, plant and equipment		(154)	(154)
(d) investments		-	-
(e) intellectual property		-	-
(f) other non-current assets		-	-
2.2 Proceeds from disposal of:			
(a) entities		-	-
(b) businesses		-	-
(c) property, plant and equipment		-	-

(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-
2.3 Cash flows from loans to other entities	-	-
2.4 Dividends received (see note 3)	-	-
2.5 Other (provide details if material)	-	-
2.6 Net cash from / (used in) investing activities	(154)	(154)

3 Cash flows from financing activities		
3.1 Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2 Proceeds from issue of convertible debt securities	-	-
3.3 Proceeds from exercise of share options	-	-
3.4 Transaction costs related to issues of shares, convertible notes or options	-	-
3.5 Proceeds from borrowings	-	-
3.6 Repayment of borrowings	(1)	(1)
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-
3.9 Other (provide details if material)	-	-
3.1 Net cash from / (used in) financing activities	(1)	(1)

4 Net increase / (decrease) in cash and cash equivalents for the period	3,114	3,114
4.1 Cash and cash equivalents at beginning of quarter/year to date	456	456
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(154)	(154)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	(1)	(1)
4.6 Cash and cash equivalents at end of quarter	3,415	3,415

5 Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter	Previous quarter
	\$A'000	\$A'000
5.1 Bank balances	3,415	3,114
5.2 Call deposits	-	
5.3 Bank overdrafts	-	
5.4 Other (provide details)	-	
5.5 Cash and cash equivalents at end of quarter (should equal item 4.6 above)	3,415	3,114

6 Payments to related parties of the entity and their associates	Current quarter	Previous quarter
	\$A'000	
6.1 Aggregate amount of payments to related parties and their associates included in item 1	190	

6.2 Aggregate amount of payments to related parties and their associates included in item 2

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments

7 Financing facilities available		Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
	<i>Note: the term 'facility' includes all forms of financing arrangements available to the entity.</i>		
	<i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>		
7.1	Loan facilities	4,500	-
7.2	Credit standby arrangements	5	2
7.3	Other (please specify)		
7.4	Total financing facilities	4,505	2

7.5 Unused financing facilities available at quarter end

4,503

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

7.1 NAB unsecured debt facility: \$2 M , 45 days repayment ,Annual rate 1.5%+ATR rate; \$1M ,120 days repayment ,Annual rate 1.5%+AIR rate; \$1.5M,preapproval revolving leaseing .Credit card litmit:\$5k

8 Estimated cash available for future operating activities		\$A'000
8.1	Net cash from / (used in) operating activities (Item 1.9)	456
8.2	Cash and cash equivalents at quarter end (Item 4.6)	3,415
8.3	Unused finance facilities available at quarter end (Item 7.5)	-
8.4	Total available funding (Item 8.2 + Item 8.3)	3,415
8.5	Estimated quarters of funding available (Item 8.4 divided by Item 8.1)	N/A

Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.

8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: N/A

2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A

3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 28/10/2024

Authorised by: The Jatcorp Limited Board

(Name of body or officer authorising release – see note 4)

Notes

- 1 This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2 If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3 Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4 If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5 If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.