

Annual General Meeting

SOCO CORPORATION LTD (ASX:SOC)

FY25 ANNUAL GENERAL MEETING PRESENTATION
28 OCTOBER 2025

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Agenda.

- Chairman's Address
- CEO's Presentation
- Formal Business
- Poll
- General Questions & Discussions

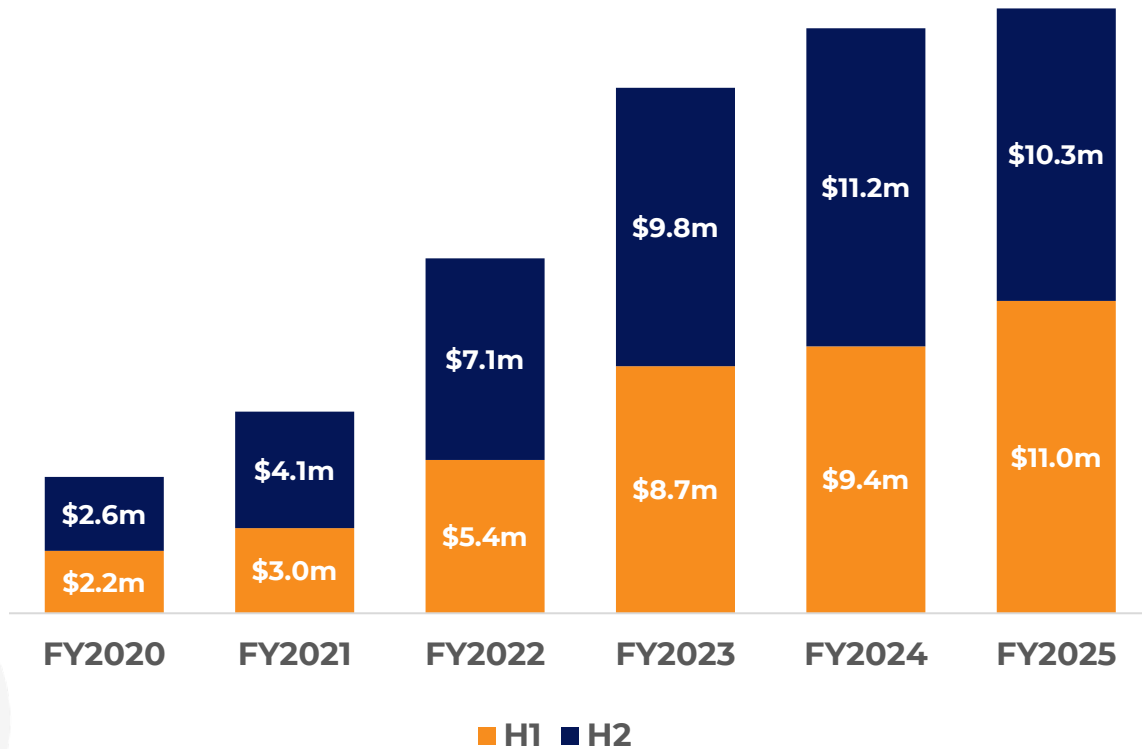
Chairman's Address

CEO's Presentation

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RESULTS OVERVIEW

Looking back with a FY2025 recap



Revenue

\$21.3m

+3.6% growth over
PCP² of \$20.6m

Non-Fed Gov Revenue

64.4%

131 Active Clients

Underlying EBITDA¹

\$0.21m

vs PCP² of (\$0.03)m

NPATA³

\$0.55m

vs PCP² of (\$0.15)m

1. Underlying EBITDA is a non-IFRS metric and is calculated as net profit/(loss) before depreciation, interest, fair value of contingent consideration, share-based remuneration, and taxes. This measure is intended to remove the effect of non-cash charges of acquired intangibles.
2. PCP is the prior corresponding period
3. NPATA is net profit/(loss) after tax and before the tax-effect of amortisation of acquired intangibles

Some key

FY2025 highlights

- ✔ Return to profitability; NPATA of \$545k
- ✔ \$236k average revenue per employee;
- ✔ Increased active client base
- ✔ Expanded sales and marketing capability and a diversified client base
- ✔ Healthy sales pipeline and ongoing sales conversion success



“FY25 marked a turning point for SOCO - we returned to statutory profit, strengthened margins, and laid the foundations for scalable growth through disciplined delivery and strategic investment.”

Sebastian Rizzo, founder and CEO

Strategic priorities

FY26 commenced with a stronger foundation and a clear focus on disciplined execution, client diversification, and capability investment. While market conditions remain mixed, these priorities position us for sustainable growth.

Services & Clients

- Execution of our sales go-to-market strategy
- Grow recurring revenue from managed services
- Strengthen up- and down-stream strategic partnerships

Execution & Delivery

- Finalise company-wide project/time tracking platform, enabling real-time monitoring of utilisation, project health and profitability
- Prudent investment and cost discipline to improve operational efficiency and profitability

Growth Enablers

- Invest in our people and leadership
- Continue development of cyber and AI offerings
- Embed a culture of continuous learning and certifications to maintain technical edge

Applying discipline and intent

We have chosen priority verticals to pursue while continuing to grow government and major accounts.



Defence Industry Suppliers

Acquisition

Stimulate Demand



Target Vertical 2

Acquisition

Stimulate Demand



Target Vertical 3

Acquisition

Stimulate Demand



**Federal & State Government
and major accounts**

Retention

Earn Share

Our vertical strategy lens

As we develop the vertical strategies, each industry will be examined across six-lenses



In summary

In summary, our strategic priorities for FY26 span three pillars:

- ✔ Services and clients
 - ✔ Execute sales strategy
 - ✔ Grow recurring revenue
 - ✔ Expand partnerships
- ✔ Execution and delivery
 - ✔ Finish ERP implementation
 - ✔ Focus on operational excellence
 - ✔ Strict project and utilisation controls
- ✔ Growth enablers
 - ✔ Invest in people and key roles
 - ✔ Expand our capabilities and offerings
 - ✔ Drive a culture of continuous learning

Formal Business

FINANCIAL STATEMENTS AND REPORTS

There will be no vote on this item and is a discussion item only.

RESOLUTION 1: ADOPTION OF REMUNERATION REPORT

- To consider and, if thought fit, to pass, the following resolution, as an **Ordinary Resolution**:

“That, for the purpose of Section 250R(2) of the Corporations Act and for all other purposes, approval is given for the adoption of the Remuneration Report as contained in the Company’s Annual Financial Report for the financial year ended 30 June 2025.”

Summary of proxies received

Resolution	For	Against	Discretion	Exclusions	Abstain
RESOLUTION 1	59,588,090	2,438,162	0	38,613,272	0
Adoption of Remuneration Report	96.07%	3.93%	0.00%		

RESOLUTION 2: RE-ELECTION OF TOM STIANOS AS DIRECTOR

- To consider and, if thought fit, to pass, the following resolution, as an **Ordinary Resolution**:

“That Tom Stianos, a Director who retires by rotation in accordance with the Company’s Constitution and ASX Listing Rule 14.5, and being eligible offers himself for re-election as a Director of the Company, effective immediately.”

Summary of proxies received

Resolution	For	Against	Discretion	Exclusions	Abstain
RESOLUTION 2	100,581,099	8,425	25,000	0	25,000
Re-election of Tom Stianos as Director	99.97%	0.01%	0.02%		

RESOLUTION 3: RENEWAL OF PROPORTIONAL TAKEOVER PROVISIONS

- To consider and, if thought fit, to pass, the following resolution, as a **Special Resolution**:

“That, pursuant to section 648G of the Corporations Act 2001 (Cth), the proportional takeover provisions in the form contained in rule 15 of the constitution of the Company be reinserted for a period of three years from the date of the meeting.”

Summary of proxies received

Resolution	For	Against	Discretion	Exclusions	Abstain
RESOLUTION 3	100,581,099	33,425	25,000	0	0
Renewal of Proportional Takeover Provisions	99.95%	0.03%	0.02%		

Contingent Business

RESOLUTION 4: SPILL RESOLUTION

- To consider and, if thought fit, to pass, the following resolution, as an **Ordinary Resolution:**

“That, subject to and conditional on at least 25% of the votes on Resolution 1 being cast against the adoption of the Remuneration Report for the year ended 30 June 2025, an extraordinary general meeting of the Company (Spill Meeting) be held within 90 days of the passing of this Resolution 4 at which;

a. All of the Directors who were in office when the Resolution to approve the Directors’ Report for the year ended 30 June 2025 was passed (other than the Chief Executive Officer) and who remain in office at the time of the Spill Meeting, cease to hold office immediately before the end of the Spill Meeting; and

b. Resolutions to appoint persons to offices that will be vacated immediately before the end of the Spill Meeting be put to the vote at the Spill Meeting

Summary of proxies received

Resolution	For	Against	Discretion	Exclusions	Abstain
RESOLUTION 4	2,428,162	98,211,362	0	0	0
Spill Resolution	2.41%	97.59%	0.00%		

Poll

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Other Business

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Formal Meeting Close

General Questions & Discussions



This is us.

Our mission

Our mission is to elevate our clients, teammates and partners to become the hero of their story, standing shoulder to shoulder to help make their big ideas real.

Questions & Answers

contacts

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