

**ASX RELEASE**

ASX: KYP

**Chairman's address to 2025 Annual General meeting of Kinatico Ltd**

Good morning, all

My name is Ivan Gustavino. I am the Chairman of Kinatico Ltd. Welcome to the 2025 Annual General Meeting of the Company.

**Financial highlights of FY25**

As reported in our Annual Report published in August, in FY25, Kinatico achieved the following financial highlights:

- SaaS revenue grew by 54%, to \$14.9 million for the year
- Net profit after tax grew by 45% to \$1,128,454
- Total revenue lifted to \$32.1 million, a 12% increase on FY24

**Realising the strategic vision**

Each of these highlights evidence our ongoing success in Kinatico realising the Company's strategic vision.

Throughout the year, all levels of the Company have continued to maintain a disciplined focus on execution of the strategy to establish Kinatico as a leading provider of simplified compliance management software-as-a-service. This has culminated in the recent release of Kinatico Compliance, a new solution that reimagines compliance; an innovation that was entirely funded out of operating cashflow, whilst maintaining profitability.

Following the close of the formalities of the AGM, I will invite our CEO, Michael Ivanchenko, to the podium to talk more about the achievements of FY25, the success of the first quarter of the current financial year, and a little of plans for the balance of this financial year.



## **Retirement of Mr Stewart**

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Before moving on, though, I must note that at the conclusion of this meeting my fellow director, Oliver Stewart, will end his term on the board of Kinatico.

Oliver joined the board in November 2020. Aside from myself, he is currently the longest serving director on the board.

Throughout his five-year tenure as a board member, Oliver has made a significant contribution to the strategic leadership of the Company, and has worked closely with the CEO and the senior executive team to ensure that the voice of the customer remains core to the execution of that strategy. Oliver stepping off the board at this time is part of a measured approach to restructuring and realigning the board as Kinatico evolves to its next stage of development.

Please join with me in thanking Oliver in the usual manner.

## **In conclusion**

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In conclusion, the Board remains confident that Kinatico Ltd is pursuing the right path to ensure the best return for shareholders.

As you will shortly hear from Michael, our Q1 results have continued our success story; and the recent launch of Kinatico Compliance ensures that our industry-agnostic solutions continue to provide simplicity and certainty every day to allow each of our customers. The Company is very excited about the future that now lies ahead.

Finally, I would like to thank our shareholders for their continued support, and Michael and the team for their work and focus on excellence in innovation and customer service.

-ENDS-

This announcement was authorised by the Disclosure Committee of Kinatico Ltd.

**For further information, please contact:**

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Michael Ivanchenko  
Chief Executive Officer  
[investors@kinatico.com](mailto:investors@kinatico.com)

**About Kinatico Limited:**

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Kinatico Limited (ASX: KYP) is a leading provider of know your people solutions – comprising pre-employment screening, verification services and workforce compliance management - internationally.

Kinatico provides real-time workforce compliance management via its core software-as-a-service RegTech solution. By combining certifications and compliance data with business policy and legislative requirements, Kinatico enables scalable compliance monitoring spanning pre-employment to real-time requirements related to geo-location, roles and tasks applicable across a wide range of industries.

The company also provides a wide range of pre-employment checks via its CVCheck solution. This is delivered via its proprietary technology platform, which has over time evolved into a best-of-breed employment screening and verification offering with a track record of customer service excellence.

Kinatico continues to grow its position as the pre-eminent background screening brand in Australasia and is planning its global expansion of its growing suite of RegTech solutions.

To learn more please visit: [www.kinatico.com](http://www.kinatico.com)