# **ASX Announcement**



24 September 2025

# **SunRice Group - Presentation to ASX SMIDcaps Conference**

On Wednesday 24<sup>th</sup> September 2025, SunRice Group CFO, Dimitri Courtelis, will be presenting to the ASX-listed small and mid-cap conference. A copy of the presentation is attached.

The presentation may be attended online or in-person at the ASX Auditorium, 18 Bridge St, Sydney. To register, please use the following link:

https://event.asx.com.au/asxsmidcapsconferencesep2025

Authorised by Kate Cooper, Group General Counsel and Company Secretary

### **Investor inquiries:**

Richard Rose Vice President of Corporate Development 0410 300 986/ rrose@sunrice.com.au

### **Media inquiries:**

Anthony McFarlane Group Corporate Affairs Director 0447 324 674/ amcfarlane@sunrice.com.au

To ask any questions about this announcement, or other investor queries, please visit the <u>SunRice Investor Hub</u>.

ABN 55 007 481 156

Registered Office

57 Yanco Avenue, Leeton, NSW 2705 Australia Locked Bag 2, Leeton, NSW 2705 Australia T+61 2 6953 0411

www.sunrice.com.au

**Stay updated**Scan to join
SunRice's
Investor Hub



# **ASX Announcement**



#### **About SunRice's structure**

The structure of SunRice contains non-standard elements including its dual class share structure comprising A Class Shares and B Class Shares.

A Class Shares confer on their holders the right to vote at general meetings but no right to dividends. A Class Shares are not quoted on ASX and may only be held by rice growers who meet the production quotas prescribed by the SunRice constitution. No person may hold more than 5 A Class Shares. In practical terms the voting rights held by A Class Shareholders give those shareholders the right to control the election of directors and any changes to SunRice's constitution.

B Class Shares are quoted on ASX and confer on their holders the right to receive dividends, as determined by the directors from time to time. Holders of B Class Shares do not generally have the right to vote at general meetings of SunRice. This means B Class Shareholders have no right to vote on the election of directors of SunRice. No person may hold more than 10% of the total number of B Class Shares on issue.

For more details of the non-standard elements of SunRice's structure see: https://investors.sunrice.com.au/

#### Manage your shareholding

If you are a Shareholder and have questions about your holding or need to update your contact details, visit the MUFG Investor Centre:

#### **MUFG Pension & Market Services**

Locked Bag A14
Sydney South NSW 1235
P: +61 1300 554 474
F: +61 2 9287 0303
E: support@cm.mpms.mufg.com
W: au.investorcentre.mpms.mufg.com

Link Market Services (part of Link Group) was acquired by Mitsubishi UFJ Trust & Banking Corporation, a consolidated subsidiary of Mitsubishi UFJ Financial Group, Inc. (MUFG) on 16 May 2024.

Link Group is now known as MUFG Pension & Market Services. Link Market Services have rebranded to its new name, MUFG Corporate Markets, a division of MUFG Pension & Market Services.

# SunRice: Shaping our Future with Rice at our Heart

**ASX SMIDcaps Conference** 

24<sup>th</sup> September 2025

**ASX: SGLLV** 







# Important notice & disclaimer

This presentation is for information purposes only. This information is given in summary form and does not purport to be complete. It should be read in conjunction with the most recent financial report, prior disclosures to the ASX and the Information Memorandum dated March 2019. The content of this presentation is provided as at the date of this presentation (unless otherwise stated). Reliance should not be placed on information or opinions contained in this presentation as advice to investors or potential investors and, subject to any legal obligation to do so Ricegrowers Limited (trading as SunRice) does not have any obligation to correct or update content.

This presentation does not purport to contain all information necessary to an investment decision, is not intended as investment or financial advice, is not a recommendation, offer or invitation by any person or to any person to sell or purchase securities in SunRice in any jurisdiction, and must not be relied upon as such. Any decision to buy or sell securities or other products should be made only after seeking appropriate financial advice.

This presentation is of a general nature and does not take into consideration the investment objectives, financial situation or particular needs of any particular investor.

Any investment decision should be made solely on the basis of your own enquiries. Before making an investment in SunRice, you should consider whether such an investment is appropriate to your particular investment objectives, financial situation or needs and obtain independent advice from a qualified financial adviser.

The distribution of this presentation including in jurisdictions outside Australia, may be restricted by law.

Any person who receives this presentation must seek advice on and observe any such restrictions.

To the maximum extent permitted by law, SunRice, its related corporations, directors, officers, employees or agents disclaim liability (including, without limitation, any liability arising from fault, negligence or negligent misstatement and whether that liability is direct, indirect or consequential) for any loss arising from this presentation or reliance on anything contained in or omitted from it or otherwise arising in connection with this (whether foreseeable or not).

All amounts are in Australian Dollars, unless otherwise stated. Certain statements in this presentation (including those that contain terms such as "believe", "estimate", "plan", "project", "target", "anticipate", "expect", "intend", "likely", "may", "will", "could" or "should") relate to the future, including forward looking statements relating to SunRice's financial position and strategy. Whilst the forward-looking statements are based on current views, expectations and beliefs as at the date they are expressed, these forward-looking statements involve known and unknown risks, uncertainties, assumptions and other important factors that could cause the actual results, performance or achievements of SunRice to be materially different from the future results, performance or achievements expressed or implied by such statements. No representation or warranty, express or implied, is made as to the fairness, accuracy, reliability, completeness or correctness of information contained in this presentation, including the accuracy, likelihood of achievement or reasonableness, fairness, accuracy, reliability, completeness or correctness of any forwardlooking statements. There can be no assurance or guarantee that these forward-looking statements will be realised.

This presentation should be read in conjunction with other publicly available material. Further information including historical results and a description of the activities of SunRice is available on our website: <a href="investors.sunrice.com.au">investors.sunrice.com.au</a>

#### **About SunRice's structure**

The structure of Ricegrowers Limited (trading as SunRice) contains Non-Standard Elements, including:

- The Company has a dual class share structure with differential voting rights;
- 2. The Company's constitution imposes shareholding limits on A Class Shares and B Class Shares; and
- 3. The Company's constitution outlines the composition of the Board of Directors.

Details of these Non-Standard Elements are available on SunRice's website. One of the conditions of the Company's admission to the official list of the ASX in 2019 was the provision by SunRice of an undertaking to the ASX that it would disclose, in last year's Annual Report, whether it had considered removing the Non-Standard Elements from its structure and operations, and if it had decided not to remove the Non-Standard Elements for the time being, its reasons for this.

In line with this obligation, SunRice disclosed last year that it was conducting a strategic review including a review of its structure and operations and that this would include a review of the Non-Standard Elements to assess whether the structure continues to be in the best interests of the Company and its shareholders generally. As at the date of this report, no decision has been made or approved by the Board to modify the structure.

The Board considers that any changes to the Company's

capital structure require careful consideration of a range of strategic, commercial, and stakeholder factors. Should any material recommendations arise from the Board's periodic reviews, they will be the subject of consultation with the ASX and, where required, will be submitted to shareholders for approval.

It should be noted that the interests of A Class Shareholders are in achieving returns through Paddy Prices. The interests of B Class Shareholders are in achieving dividends on B Class Shares and improvement in the market price of B Class Shares.

The Directors are required to act in the best interests of the Company as a whole. SunRice's Directors have actively managed the interests of both A Class and B Class shareholders, in a listed environment on both the NSX and ASX for more than 18 years and the Directors believe they have demonstrated a strong track record in balancing the interests of both classes of shareholders. In addition, the Board has adopted procedures to manage any potential conflict or divergence of interests which may arise, including establishing a committee of non-grower Directors (the Independent Committee). These procedures are set out in the SunRice Conflict of Interest Policy and the Paddy Pricing Policy. Copies of both policies are also available on SunRice's website.

For more details of the Non-Standard Elements of SunRice's structure see: <a href="investors.sunrice.com.au">investors.sunrice.com.au</a>



# An Australian success story

From the entrepreneurial spirit of a group of Riverina rice growers pooling their money to fund a single rice mill in 1950, to the truly global food group we are today, our journey spans 75 years of innovation.

1950

Ricegrowers' Co-operative Mills Limited (RCM) formed.



1970s

Deniliquin Mill built. Trukai Industries Ltd (PNG) established to extend Riverina rice markets. CopRice acquired to process and sell rice-milling by-products.





### 1990s

SolRice (Solomon Islands) acquired extending markets for Riverina rice. Koshihikari developed for Japanese market. Riviana Foods (non-rice products) acquired.









**20108**Ricegrowers Singapore Pte Ltd incorporated to extend markets and global sourcing capabilities across

Asia. SunRice hits \$1 billion in turnover (FY12). SunRice acquired

100% of SunFoods (US). Acquisitions

of Roza's Gourmet & Fehlbergs Fine

Foods (Riviana Foods), Feed Rite's

Wangaratta, VIC assets (CopRice) and

a rice processing mill in Vietnam.

# 2020s

Further organic and strategic growth pursued, including acquisitions of KJ&Co (Riviana Foods); Riverbank Stockfeeds Leongatha VIC business, NZ dairy nutrition business, Pryde's EasiFeed and SavourLife (CopRice).

Tosēano







, KJBRAN



1950s - 1960s

Leeton and Coleambally Mills built. Sunwhite rice branded retail pack launched.





## 1980s

Start of value-added products (rice cakes, rice bran, horticultural products). Rice Cakes plant built in Leeton. Rice Research Australia Pty Ltd (RRAPL) established.





## 2000s

Growers vote to change co-operative's structure. Company registered as Ricegrowers Limited (trading as SunRice). National Stock Exchange (NSX) listing (2007).



SunRice lists on the Australian Securities Exchange (ASX), following A & B Class shareholder vote in 2018.



SunRice achieves record revenue, with \$1.88 billion in turnover (FY24). 2030 Growth Strategy launched. The NSW Govt. announces deregulation of the single-marketing export desk (known as vesting) from 1 July 2025.







SunFoods Hawaii, USA

1,500+ products, across

countries

operations in countries

branded sales

~70% ~60%

of revenue generated outside of Australia

**Aqaba Processing** Company (APC) Jordan

> Ricegrowers • Middle East, UAE



Ricegrowers • Singapore



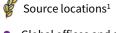
MIDDLE

**EAST** 



SunRice, CopRice AGS, Riviana Foods Australia

**AUSTRALIA & NEW ZEALAND** 



Global offices and assets



**ISLANDS** 

Trukai Industries Papua New Guinea

> SolRice Solomon Islands

> > SunRice, CopRice **New Zealand**











In FY25 we continued to deliver across key metrics, while embedding our 2030 **Growth Strategy.** 

We are shaping our future with rice at our heart, as we build on the legacy of the last 75 years.



<sup>1.</sup> EBITDA is defined as earnings before net finance costs (asset financing charges are not considered a finance cost/income for the purpose of the EBITDA calculation), tax, depreciation, amortisation and impairment.

<sup>2.</sup> FY25 includes a final dividend of 50 cents and an interim dividend of 15 cents per B Class Share. FY24 included a final dividend of 40 cents, an interim dividend of 15 cents and a special dividend of 5 cents per B Class Share.



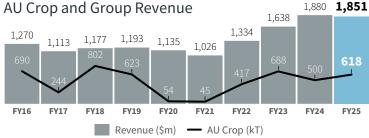
The Group's FY25
performance reflects
continued disciplined
execution of the 2030
Growth Strategy. Despite a
modest decline in revenue,
SunRice delivered near
record profitability.

This result underscores the Group's ability to navigate volatile global conditions while maintaining earnings quality and positioning for long-term growth.

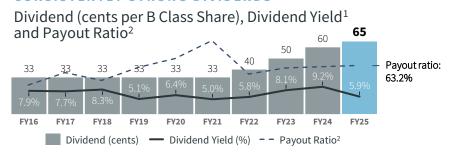
All years refer to Financial Years ending 30 April. For the 'AU Crop' graph, 'FY25' correlates with 'crop year 24' or 'CY24'.

- Dividend yield and Price Earnings ratio based on closing share price as at 30 April each year. FY22 and FY24 dividends include a 5 cents per B Class Share special dividend.
- 2. Payout ratio inclusive of special dividends. 10-year average payout ratio of 60%.
- 3. Investment period from 30 April 2015 until 30 April 2025, TSR considers movement in B Class Share price and dividends paid, and assumes all dividends are reinvested on the dividend ex-date. ASX 300 Accumulation Index extracted from Bloomberg (AS52T Index).

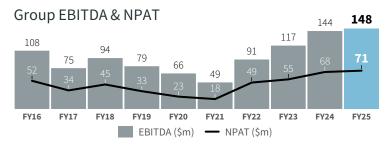
# RESILIENCE DEMONSTRATED



#### CONSISTENTLY STRONG DIVIDENDS

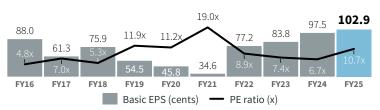


#### **ROBUST BUSINESS MODEL**



#### STRONG EARNINGS

Basic Earnings per B Class Share and Price Earnings ratio<sup>1</sup>



# Over the last 10-years

TOTAL SHAREHOLDER RETURN (TSR)<sup>3</sup>

350%

Compared to ASX300 Accumulation Index TSR of 110%.

TOTAL DIVIDENDS DECLARED

\$252m

To B Class Shareholders.

INVESTMENT IN GROWTH

\$397m

\$135m invested across multiple strategic acquisitions and \$262m invested in capital expenditure. ASX SMIDcaps CONFERENCE - SHAPING OUR FUTURE WITH RICE AT OUR HEART



Our recipe for success

# Everyone's favourite rice food company

#### **OUR PURPOSE**

With rice at our heart, we bring people together through inspiring and delicious food.

#### **OUR VISION**

We grow, source and craft, with enduring care for our people, communities and environment, quality food that brings authentic flavour and convenience ... wherever our travels take us.

COMMERCIAL **STRATEGIES** 

CORE RICE

Meaningfully grow **ANZ** rice business

Deepen our position in the US

Significantly expand Middle East business Maintain a long-term viable **Australian** rice industry

ADJACENT PORTFOLIOS

Build rice-based snacking

**Drive our** non-rice portfolio to its full potential

**ENABLING STRATEGIES** 

Unleash our talent potential

Invest for the future

**Unlock operational efficiencies** 

**Drive sustainable outcomes** 

**HOW WE BRING** THIS TO LIFE



Consumer



Rice at our heart



Global mindset

WHAT SUCCESS **LOOKS LIKE** 



We have grown our revenue to \$3 billion\* and expanded margin



We have become one of Australia's most valuable food companies



We have created significant opportunities for our talented workforce



We have a strong portfolio of brands, underpinned by quality and innovation, which delight our consumers



We have realised value for our shareholders\*



We have continued to drive sustainable outcomes for our consumers, communities and planet through loweremissions rice and a diversified, resilient and increasingly traceable supply chain

budget or forecast and assume

**OUR VALUES** COLLABORATION INNOVATION

COMMUNITY

INTEGRITY



# Outlook remains positive for FY26

Consistent with the outlook set out in our FY25 Annual Report, the SunRice Group expects to build on the solid results achieved in FY25 to continue to grow the business at both the top and bottom line in FY26.

However, some of the challenges experienced in FY25 remain current and may prevail for the rest of the year, with the potential to moderate the Group's growth, including:

- Intensified competition from lower priced offerings across several key markets, placing pressure on revenue and margins;
- The weak AUD and PGK, affecting the cost of imported products; and
- Other inflationary pressures on costs, including possible upfront costs as part of our execution of the 2030 Growth Strategy.





# Paddy price and crop outlook

## **CY25**

Stronger than anticipated on farm yields for the CY25
Riverina crop have resulted in a ~511,000 paddy tonne harvest, which will support a full milling program and strong branded sales in the Australian Rice Pool's premium markets in FY26.

However, positive factors in underlying growth are being offset by the historically low mill-out rates for the CY24 and CY25 crops, which are putting significant pressure on the expected CY25 paddy returns.

As a result, the CY25 paddy price range remains unchanged at \$380 to \$450 per tonne for medium grain.

## **CY26**

As the CY26 Riverina crop planting window approaches over the coming 6 to 8 weeks, the Group will continue to monitor water allocations, prospects of water inflows and the consequential impact these may have on water pricing and planting decisions.

The new CY26 contract offer for growers includes a new fixed price contract of \$500 per paddy tonne, conditional on meeting a prescribed quality score, and replaces the fixed price contract and pool system previously communicated to growers for the upcoming season.



