

HALO Technologies Ltd

Annual General Meeting

26 May 2025 | ASX:HAL

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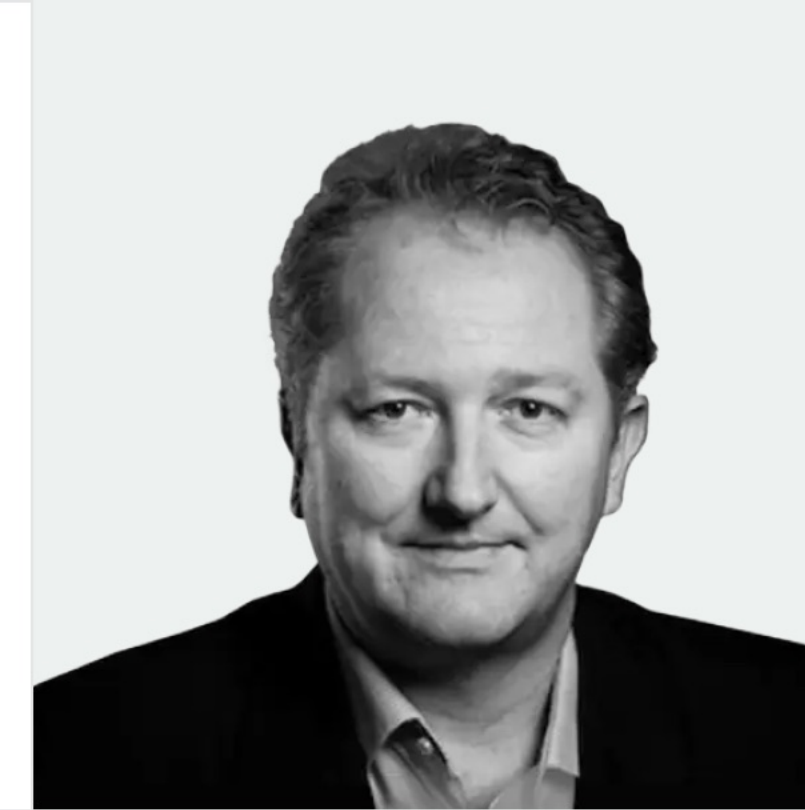
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Directors



**Mathew
Roberts**

Managing Director



**Nicolas
Bryon**

Executive Director



**George
Paxton**

CEO



**Philippa
Lewis**

Non-Executive Director



**Ivan
Oshry**

Non-Executive Chairman



**Peter
Oxlade**

Non-Executive Director

Agenda and Meeting Instructions

1. Introduction
2. CEO presentation
3. Financial overview
4. AGM procedural matters
5. Questions

Management Presentation

George Paxton, CEO

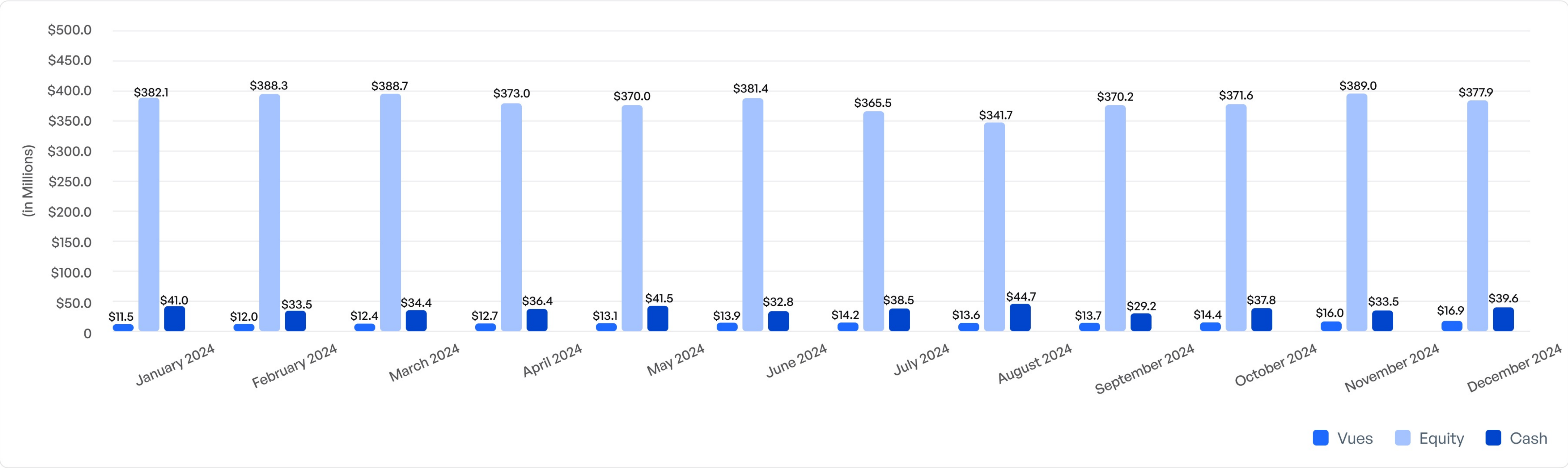


Operational update

-  Continued growth in operating revenue to \$4.27 million for the quarter ending 31 March 2025.
-  Brokerage and Platform revenue continues to grow – now reached \$3.4 million for the Quarter ending 31 March 2025.
-  Successful raise of over \$6m of capital.
-  Imminent launch of ‘Managed Funds’ capability in Australia, with potential to provide access to all managed funds available in Australia. This is in addition to the 30k+ global equities and ETFs currently available on the Platform.
-  Continued progress in our offshore expansion.

FUM growth momentum

- Funds Under Management (FUM) was steady at \$434.4 million (December 2024) following strong growth in the year to 30 June 2024 of 93.0% from \$221.9 million to \$428.0 million.
- Ongoing dealer network recruitment offers potential step change in distribution scale
- Continued investment in the growth of HALO Invest in the UK expands global distribution network.



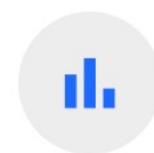
Our Product

Global research and trading in a single, intuitive solution



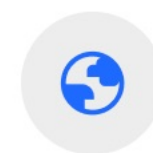
Research and Data

Institutional-grade research, data, and tools comparable to industry titans like Bloomberg or Factset.



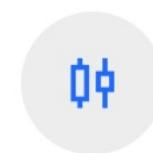
Portfolio Management

Easily manage multiple portfolios with advanced analytics and integrated reporting across all of your holdings.



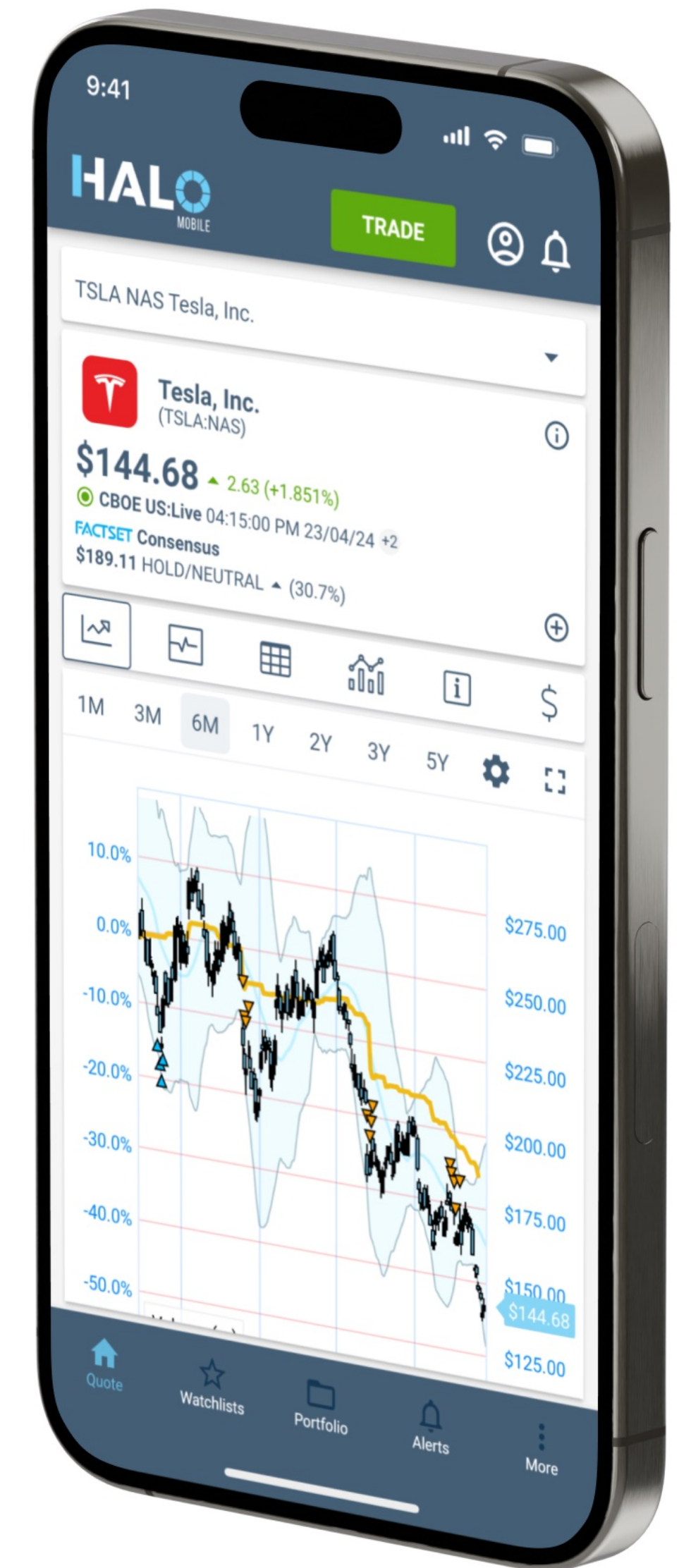
Global Execution

Direct execution for over 35,000 securities across 30 global exchanges including the ASX, NASDAQ, NYSE, NIKKEI, and more.



Thematic Portfolios

Explore our top performing ready-to-invest thematic portfolios including Artificial Intelligence, Luxury Goods, and more.

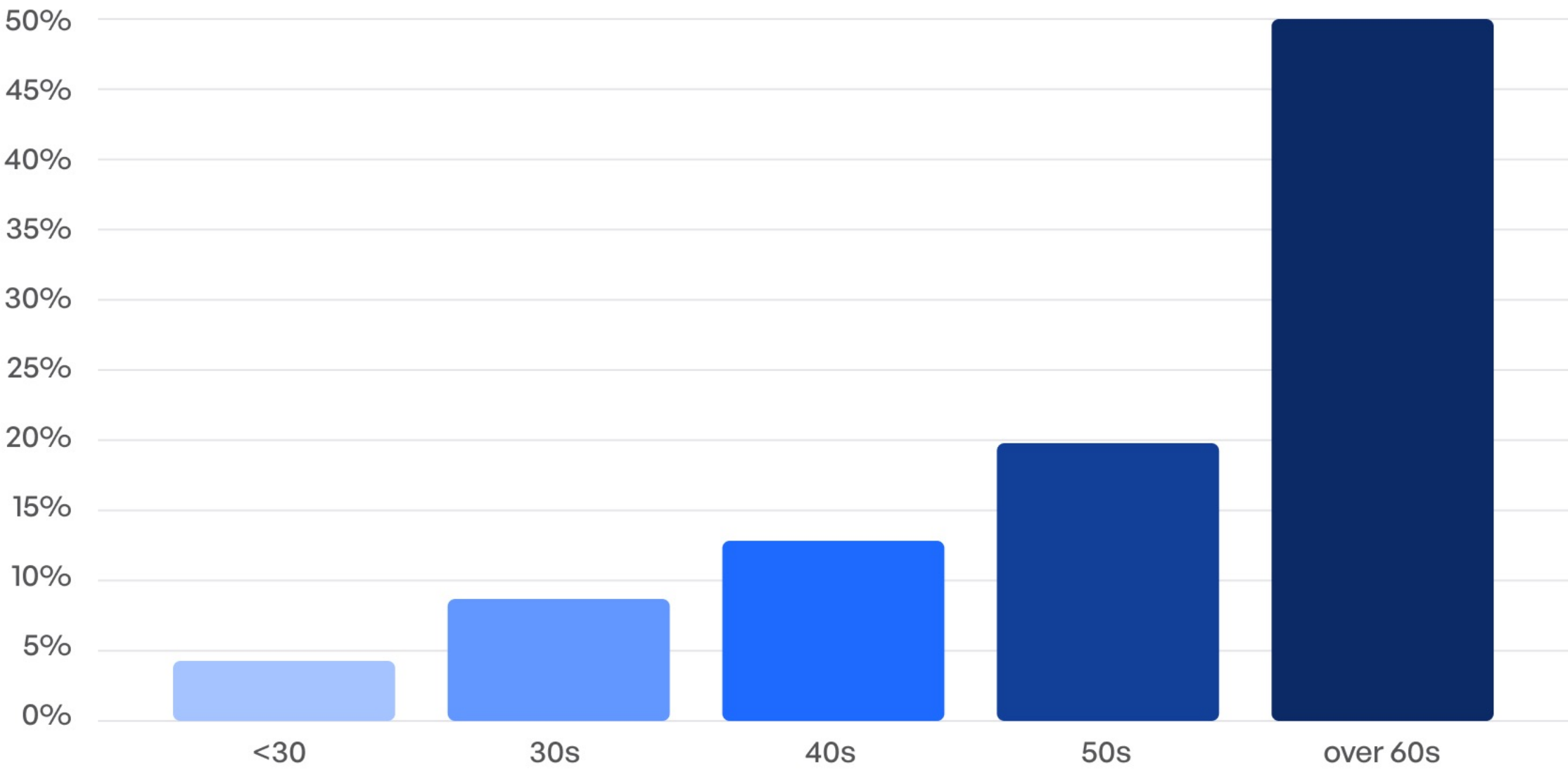


HALO Global

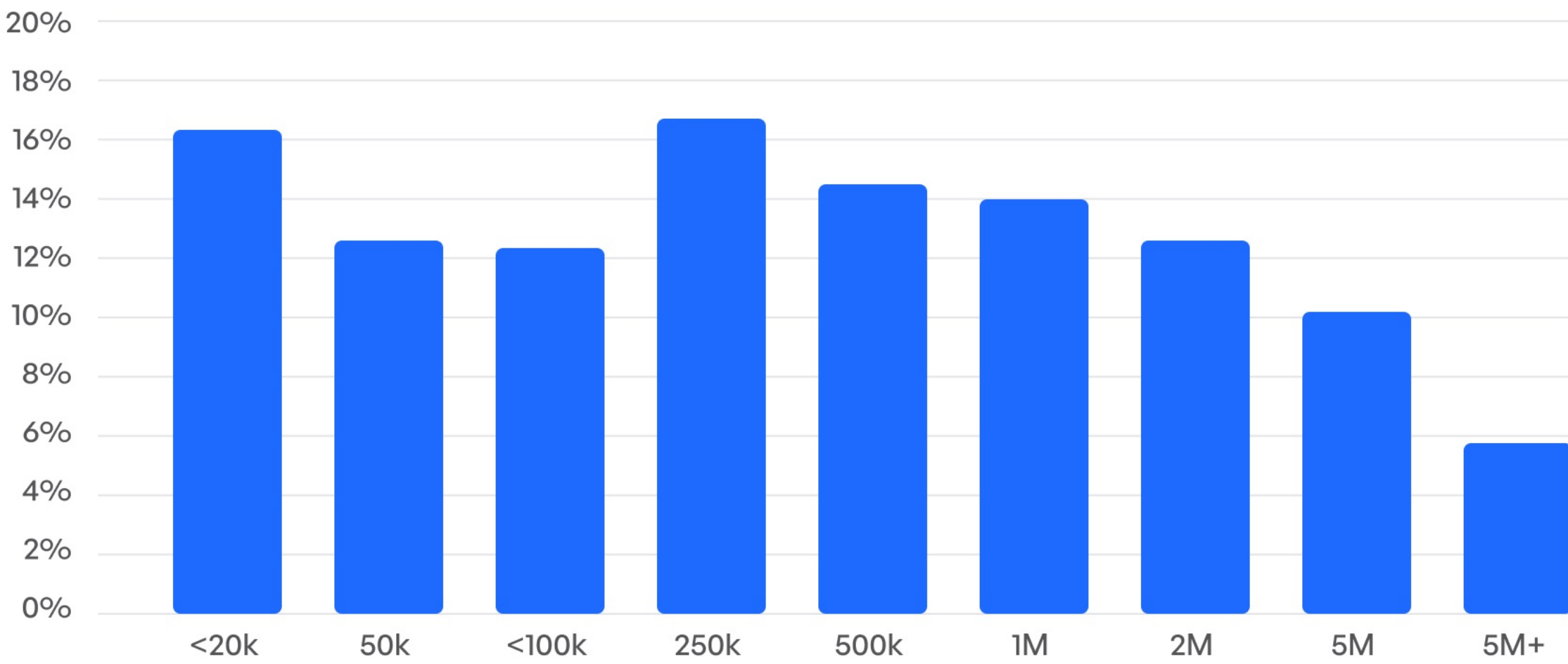
HALO Global is our research-first, feature-rich retail offering which proven attractive to self-directed investors looking for more advanced features and a greater level control.

- Self Managed Super Funds (SMSF)
- Sophisticated Investors
- Hight Net-Wealth Investors (HNW)
- Retirees

HALO User Demographic by Age



HALO Global Average Portfolio Size

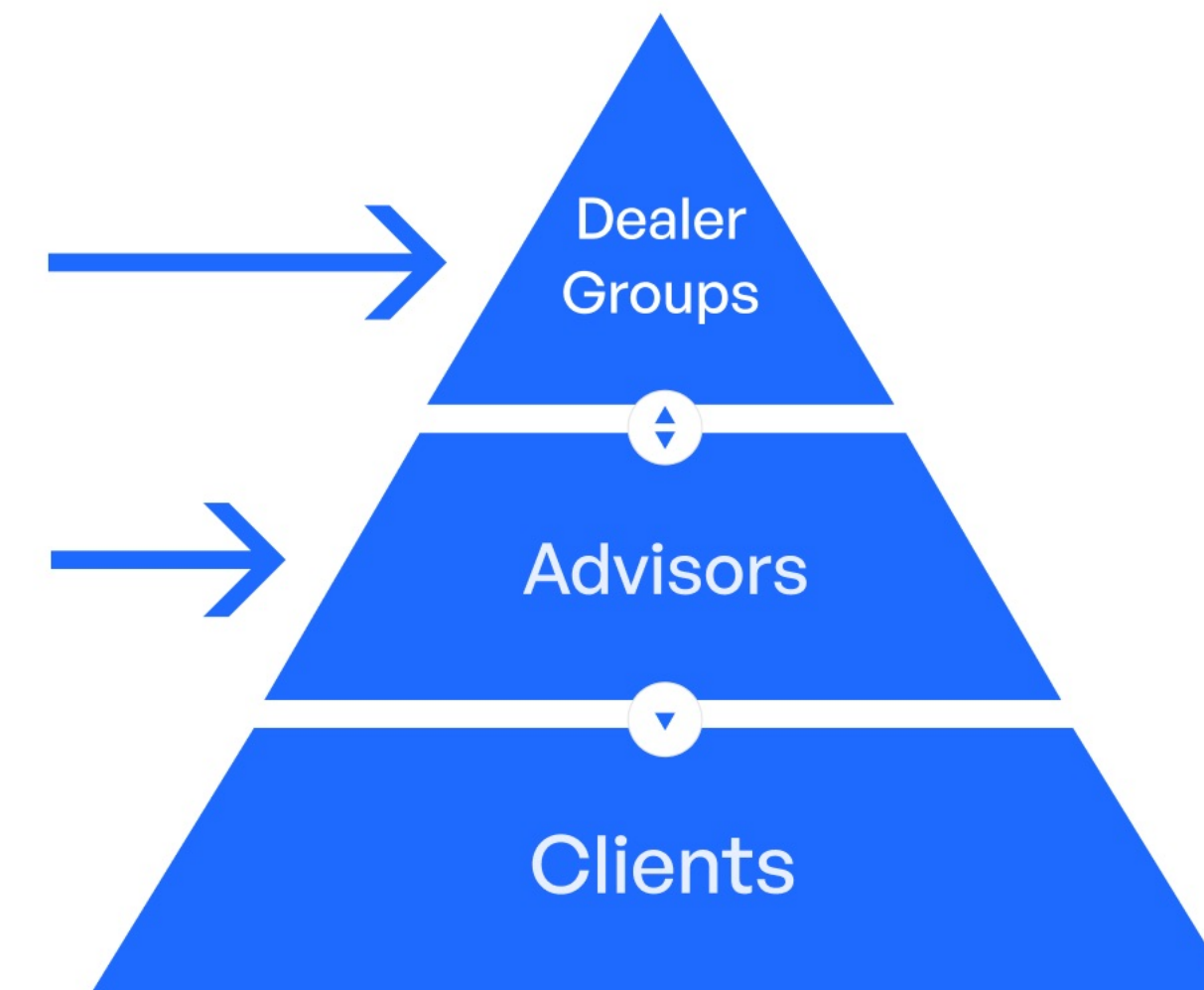


HALO Professional

HALO Professional adds an additional suite of features for the B2B market, allowing us to market to both the top level dealer groups and asset consultants, as well as the advisers, accountants, and planners operating under this top level.

- Dealer Groups
- Asset Consultants
- Advisers and Planners
- Stockbrokers

Top Down Bottom Up Approach



B2B Distribution Opportunities

Reseller Agreement

Our co-branded reseller offering allows brokers, advisers, and accounts to sell subscriptions to their clients.

Revenue Share Model

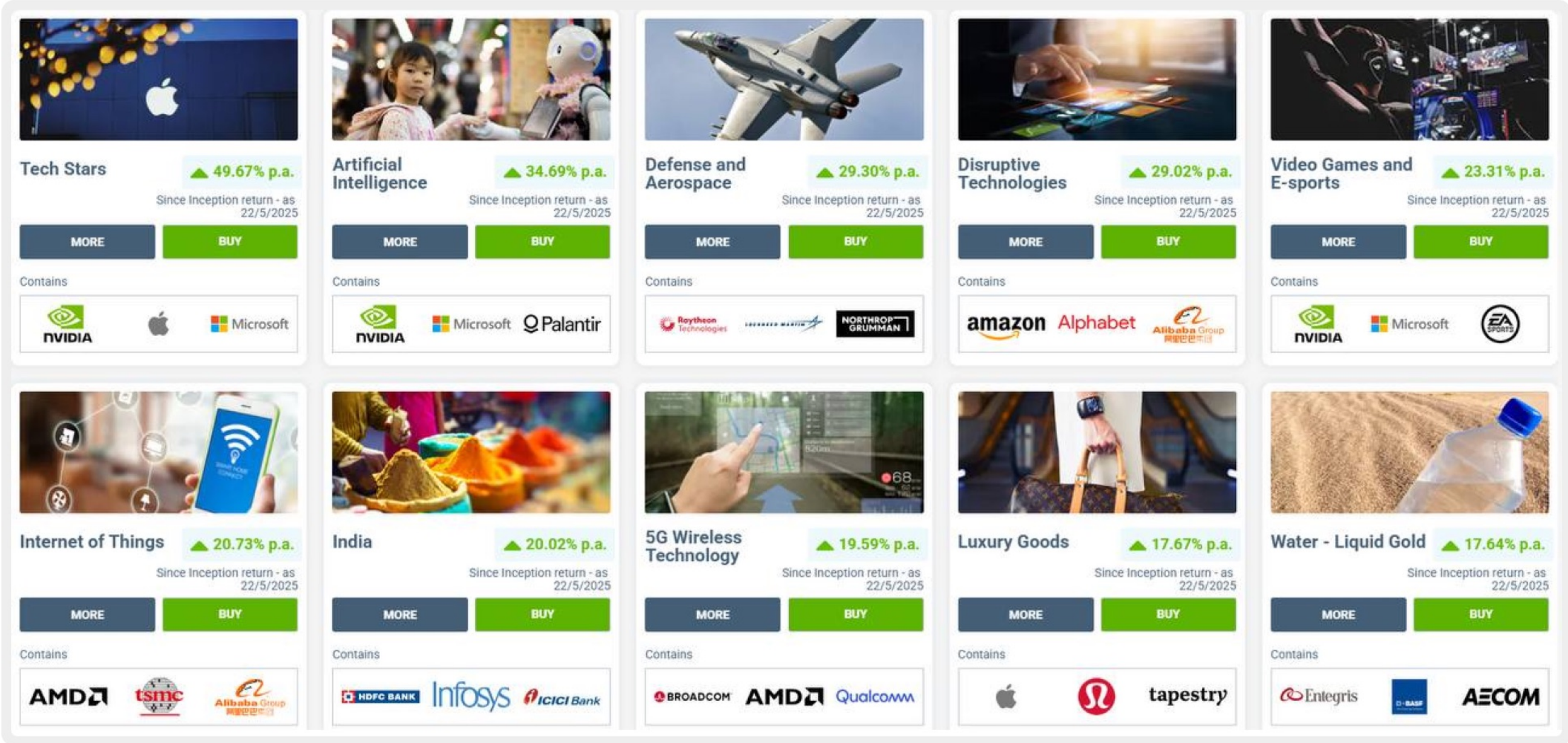
Our revenue share model provides strong incentive for B2B partners to drive adoption by their customer base.

White Label

We are uniquely positioned to be able to offer white label arrangements thanks to our third-party API integration.

Thematic Portfolios

At the heart of HALO’s global research effort are the ready-to-invest thematic portfolios, known as Vues.



International Investing, Simplified

Vues provide fast and easy access to the world’s biggest trends and most innovative companies.

Hand-Selected Portfolios

Each portfolio consists stocks with exposure to a particular theme, driven by an innovative trend or market insight.

Optimised Performance

Portfolios are monitored by our expert investment committee with comprehensive reviews completed every three months.

Investment summary and outlook

- | Focus continued rapid growth in brokerage revenue and building on the solid base of funds under management that is now established.
- | Promote the soon to be launched Managed Funds product in Australia. This has the potential to provide access to a near complete universe of the Managed Funds available in Australia for Financial Planners.
- | Develop new and additional software features to improve user experience and facilitate adoption by new users.
- | Continue to invest in the development of new distribution channels both in Australia and the United Kingdom.

Financial report

Reuben Goodsell, CFO



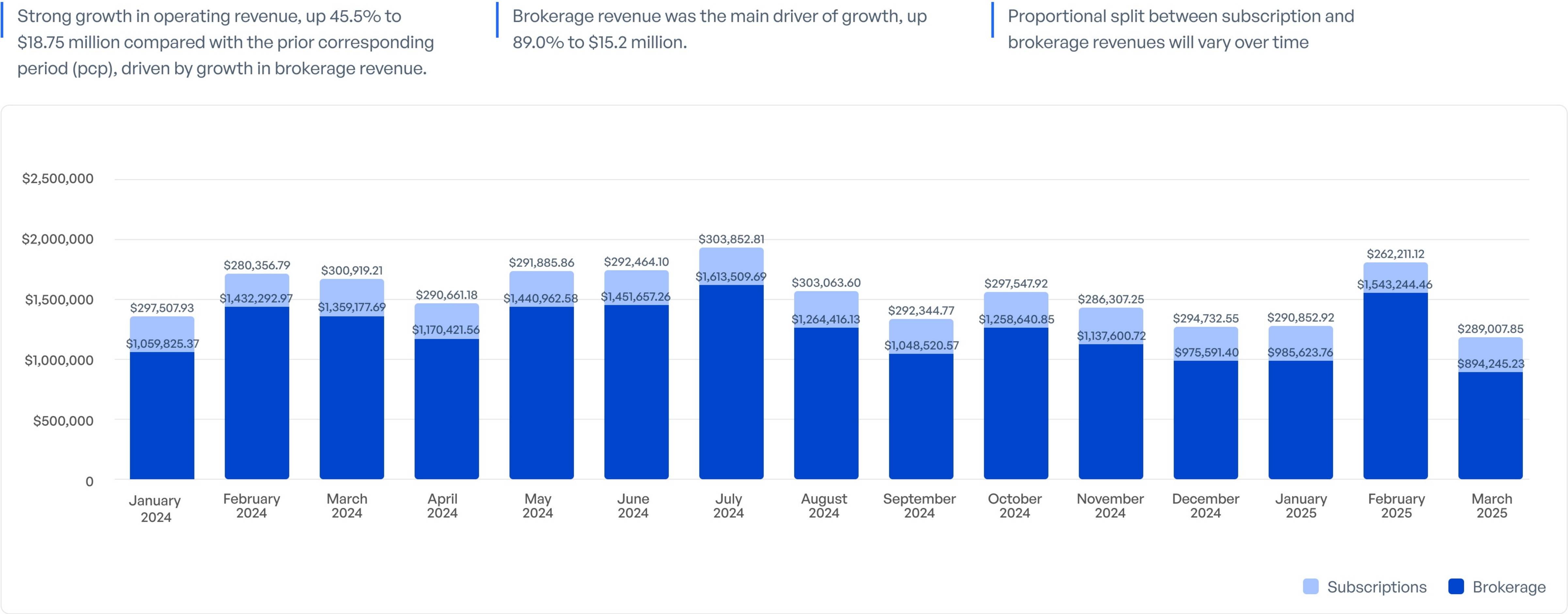
FY24 Financial Statements Review

- Key Highlights

	FY24	FY23	Variance
Revenue from ordinary activities	\$19.0M	\$13.4M	42%
FUM	\$434.4M	\$435.2M	-
Total Expenses	\$33.4M	\$22.1M	51%
EBITDA	\$(10.6)M	\$(3.2)M	231%
Net profit/ (loss) after tax	\$(14.5)M	\$(7.2)M	101%

- Strong growth in revenue driven by increased brokerage revenue.
- Significant investment in the establishment of HALO Invest in the United Kingdom.
- NPAT largely impacted by continued investment in offshore expansion.
- Key priorities in 2025 are continued growth in revenue and FUM (Managed Funds - ClearStream) combined with ongoing cost management.

Revenue growth and split



Questions



AGM procedural matters

Review of the Financial Statements, Directors' Report and Auditor's Report

This item is to receive and consider the Financial Report, the Directors' Report and the Auditor's Report of the HALO Technologies (and its controlled entities) for the year ended 31 December 2024.

Proxy Voting Summary

ITEM	FOR	AGAINST	DISCRETIONARY (OPEN)	ABSTAIN
Resolution 1 - Remuneration report	906,090 50.99%	759,898 42.77%	110,790 6.24%	50,090
Resolution 2 - Re-election of Mr George Paxton	22,585,539 94.74%	1,173,310 4.92%	79,975 0.34%	71,470
Resolution 3 - Re-election of Mr Nicolas Bryon	22,585,539 94.74%	1,173,310 4.92%	79,975 0.34%	71,470
Resolution 4 - Additional 10% Placement Capacity	22,588,143 96.23%	764,411 3.26%	118,819 0.51%	438,921
Resolution 5 - Approval of Incentive Share Plan	22,292,849 93.88%	1,301,816 5.48%	150,814 0.64%	164,815
Resolution 6 - Approval of Performance Rights Plan (Non-executives)	16,571,683 94.61%	902,921 5.15%	42,564 0.24%	143,065
Resolution 7 - Approval of Performance Rights Plan (Executives)	948,874 50.15%	900,760 47.60%	42,564 2.25%	22,018,096
Resolution 8 - Increase in Non-Executive Director Fees	16,013,493 90.73%	1,601,705 9.08%	32,785 0.19%	12,250

Resolution 1

Remuneration report

To consider and, if thought fit, to pass the following resolution as an ordinary resolution of the Company:

“To adopt the Remuneration Report for the year ended 31 December 2024.”

Resolution 2

Re-election of Mr George Paxton

To consider and, if thought fit, to pass the following resolution as an ordinary resolution of the Company:

"That George Paxton, being a director who is retiring in accordance with Clause 10.2(b) of the Company's Constitution and, being eligible, offers himself for re-election, be re-elected as a Director of the Company."

Resolution 3

Re-election of Mr Nicolas Bryon

To consider and, if thought fit, to pass the following resolution as an ordinary resolution of the Company:

"That Nicolas Bryon, being a director who is retiring in accordance with Clause 10.2(d) of the Company's Constitution and, being eligible, offers himself for re-election, be re-elected as a Director of the Company."

Resolution 4

Additional 10% Placement Capacity

To consider and, if thought fit, to pass the following as a special resolution of the Company:

"For the purpose of ASX Listing Rule 7.1A and for all other purposes, to approve the issue of additional Equity Securities up to 10% of the issued capital of the Company (at the time of issue), calculated in accordance with the formula prescribed in ASX Listing Rule 7.1A.2 over a 12-month period and on the terms and conditions set out in the Explanatory Memorandum."

Resolution 5

Approval of Incentive Share Plan

To consider, and if thought fit, pass the following resolution as an ordinary resolution:

“That the issue of performance rights and underlying performance shares in the Company under the Company’s Incentive Share Plan, the terms and conditions of which are attached as Annexure A to this Notice, be approved as an exception to ASX Listing Rule 7.1 in accordance with exception 13 (b) of ASX Listing Rule 7.2.”

Resolution 6

Approval of Performance Rights Plan (Non-executives)

To consider, and if thought fit, pass the following resolution as an ordinary resolution:

“That the issue of performance rights and underlying performance shares in the Company under the Company’s Performance Rights Plan (Non-executives), the terms and conditions of which are attached as Annexure B to this Notice, be approved as an exception to ASX Listing Rule 7.1 in accordance with exception 13 (b) of ASX Listing Rule 7.2.”

Resolution 7

Approval of Performance Rights Plan (Executives)

To consider, and if thought fit, pass the following resolution as an ordinary resolution:

“That the issue of performance rights and underlying performance shares in the Company under the Company’s Performance Rights Plan (Executives), the terms and conditions of which are attached as Annexure C to this Notice, be approved as an exception to ASX Listing Rule 7.1 in accordance with exception 13 (b) of ASX Listing Rule 7.2.”

Resolution 8

Increase in Non-Executive Director Fees

To consider, and if thought fit, pass the following resolution as an ordinary resolution:

“That for the purpose of Listing Rule 10.17, the maximum aggregate annual fees payable out of the funds of the Company for the Company’s non-executive directors for service as directors, including service on a committee of directors, be increased from \$360,000 (inclusive of superannuation guarantee charge (SGC) contributions) to \$480,000 per annum (inclusive of SGC contributions), to be apportioned at the Directors’ discretion.”

Thank You

HALO Technologies

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